

CHRISTMAS 2019

Range Order Guide

Confectionery & More

EAST
COAST



ORDERS DUE
FRIDAY
22ND MARCH
2019

HOW TO PLACE YOUR ORDER

ALL SEASONAL ORDERS MUST BE RECEIVED BY METCASH NO LATER THAN

22ND MARCH 2019

TO CONFIRM AVAILABILITY OF STOCK SUPPLY

STEP 1 SEASONAL ORDER CODE

IMPORTANT: Scan this barcode to identify this order as a seasonal order. If this barcode is not included, your order will not transmit successfully.



331058

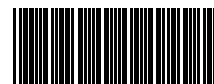
Then enter
QTY '1'

STEP 2 SELECT DELIVERY DATE

* Please note that you will need to go through steps 1-5 for each delivery date.

Scan the correct barcode to nominate your delivery date for this order.

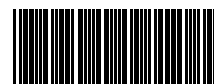
1st Release Date
W.C. 23/09/2019



256965

Then enter
QTY '1'

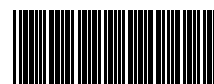
2nd Release Date
W.C. 21/10/2019



256973

Then enter
QTY '1'

3rd Release Date
W.C. 11/11/2019



088469

Then enter
QTY '1'

**DARRELL LEA
& FERRERO
ONLY DROP 2**

STEP 3 SCAN ITEMS

Scan the desired item codes in this guide (e.g. CHRISTMAS STAR CANDY CANE RAINBOW TUB 120G).

STEP 4 CONTINUE SCAN

Continue to scan the item codes that you require until your order is completed.



Then enter
QTY of
cartons
required

**STEP 5 TRANSMIT YOUR ORDER BY 22ND MARCH 2019
TO ENSURE DELIVERIES ARE MADE ON TIME**

CONFIRM YOUR ORDER

STEP 6 CONFIRM YOUR ORDER HAS BEEN RECEIVED

CUSTOMER SERVICE DETAILS

PHONE
Ph: 1300 366 004

EMAIL
customer.service@metcashfg.com

OPERATING HOURS
7AM-7PM, (EST) MON-FRI
8AM-MIDDAY, (EST) SAT

STEP 7 RECORD YOUR ORDER

Fill in the table below to keep a record of your order.

| | |
|---|--|
| SEASONAL ORDER DESCRIPTION | |
| DATE OF ORDER | |
| TRANSMISSION NO. | |
| CUSTOMER SERVICE REPRESENTATIVE NAME | |
| TOTAL CARTON QTY | |
| EXPECTED DELIVERY DATE | |
| ORDER CONFIRMATION RECEIVED | Yes <input type="checkbox"/> No <input type="checkbox"/> |

STEP 8 FURTHER ORDERS

To place another order repeat Steps 1-6.

For more information, please contact your state representative:

NSW & ACT
Chris Hatley
IGA Distribution
Ph: (02) 8822 3630
Fax: (02) 8811 7431
Metcash Food & Grocery
71 Huntingwood Drive
Eastern Creek NSW 2766

QLD
Andrew Pitt
Buying Manager (QLD)
Ph: (07) 3804 4014
Fax: (07) 3804 4034
Metcash Food & Grocery
111-137 Magnesium Drive
Crestmead QLD 4132

VIC
Kieren Hirst
Merchandise
Ph: (03) 8368 6101
Fax: (03) 8368 6108
Metcash Food & Grocery
75-79 Fitzgerald Road
Laverton VIC 3026

The prices in this catalogue are correct at the time of printing, based on information supplied in December. They do not include GST, service or delivery fees in the cost prices. Metcash reserves the right to adjust prices without notification.

Dear Retailer,

Welcome to our 2019 Christmas Season Range Order Guide.

This year's range has been specially selected to offer you a wider choice and variety to allow you to meet the needs and diversity of your customers.

The range has been selected after careful review and analysis of market data. We have taken into consideration shopper insights, market and product performance and retailer feedback. These key indicators have driven our recommendation for premium gifting lines while retaining traditional favourites in the range.

Supply continues to be a primary focus and we are working in partnership with all suppliers to ensure we deliver stock to you on time and in full.

Darrell Lea products have a short shelf life and are not available until the second drop. Ferrero and Kinder lines are not available until the second drop.

We are confident the Christmas 2019 seasonal plan will deliver improved sales for your business and look forward to sharing a successful Christmas season with you.

Yours sincerely,

Dawn Kitchener

National ACM Seasonal Confectionery
Dawn.Kitchener@metcashfg.com

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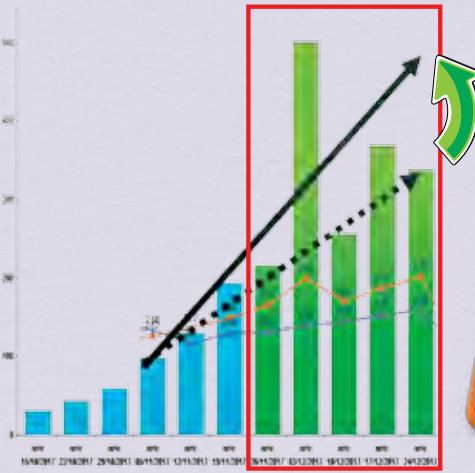
| | |
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Shopper Insights

GROW your total basket sales!

INSIGHT: SHOPPERS WALK AWAY IF THEY CAN'T FIND THE XMAS PRODUCTS THEY'RE LOOKING FOR...

This results in **valuable basket sales** being lost to your competitors

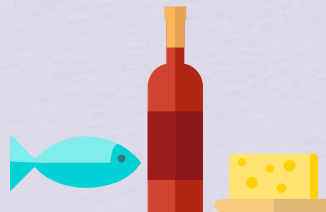


Independent Supermarkets
(Zero Out of Stocks)



OPPORTUNITY: MINIMIZE XMAS PRODUCT OUT OF STOCKS XMAS WEEK & RETAIN YOUR BASKET SALES!

Shoppers **Continue their basket shop** in your store!



RETAILER TESTIMONIAL:


'We recognise out of stocks on Xmas seasonal lines impacts our broader store sales. We plan to avoid out of stocks Xmas week on key lines'

Coroanna Douglass - Cornetts

PREPACKS

Cadbury PRE-PACK TOWER




| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|---|--------------|----------|--------|--------|------------------|---|
| 354687 | CADBURY MARSHMALLOW SANTA (GENERIC PREPACK TOWER) | 200 | \$113.29 | N/A | N/A | N/A |  |
| 342274 | CADBURY MARSHMALLOW SANTA 35G | 40 | \$22.65 | \$1.00 | 38% | 5 | PPU CONTENTS |

PREPACKS

Cadbury PRE-PACK TOWER



| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|--|--------------|----------|--------|--------|------------------|---|
| 354653 | CADBURY VANILLA MOUSSE SNOWMAN (GENERIC PREPACK TOWER) | 198 | \$208.63 | N/A | N/A | N/A |  |
| 330515 | CADBURY VANILLA MOUSSE SNOWMAN 30G | 33 | \$34.77 | \$1.70 | 32% | 6 | PPU CONTENTS |

PREPACKS

ORDER YOUR CHRISTMAS PREPACK TODAY



**Kinder
SURPRISE**

is the **#1 SELLING SKU**
in Kids Novelty
Confectionary + Bars!


BIGGER than Mars (#2)
& Cherry Ripe (#3)!!

**PREPACK
TOWERS!**



*artwork subject to change

*Source: IRI Scan Data: AUS Indies Scan, MAT to 01/10/17

| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|---------------------------------------|--------------|----------|--------|--------|------------------|---|
| 848432 | KINDER SURPRISE EGG T192 20G | 192 | \$290.58 | N/A | N/A | N/A |  |
| 739162 | KINDER SURPRISE CHRISTMAS CLASSIC 20G | 48 | \$72.65 | \$2.25 | 26% | 4 | PPU CONTENTS |

To order your Kinder displays please contact the Ferrero Representative in your state:

Ferrero NSW
John McKay
0425 876 989

Ferrero VIC
Stuart Kibblewhite
0413 087 375


Ferrero QLD
Margaret Ritchie
0408 611 926

Ferrero SA / WA
Peter Leventis
0413 154 141

DISPLAY BIN

DISPLAY BIN



| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|---|--------------|----------|--------|--------|------------------|---|
| 947346 | MALTEASERS MERRYTEASER REINDEER (GENERIC PREPACK TOWER) | 320 | \$231.25 | N/A | N/A | N/A |  |
| 71247 | MALTEASERS MERRYTEASER REINDEER 29G | 32 | \$23.12 | \$1.25 | 36% | 10 | PPU CONTENTS |

DISPLAY BIN

Darrell Lea

Order your display stand today!

FESTIVE LINES

IT'S CHRISTMAS TIME!



HOW TO ORDER YOUR DISPLAY STAND.

Order a display stand by sending this order to orders@saleslinkgroup.com.au, or directly through your Darrell Lea & Sales Link Representative.



| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|---|--------------|----------|---------|--------|------------------|---------|
| | DARRELL LEA DISPLAY BIN | N/A | | N/A | N/A | N/A | N/A |
| 386621 | DARRELL LEA CHRISTMAS PUDDING MILK CHOCOLATE 150G | 12 | \$58.20 | \$8.00 | 33% | 6 | |
| 418892 | DARRELL LEA MINI CHRISTMAS NOUGAT PUDDINGS 120G | 12 | \$58.20 | \$8.00 | 33% | 6 | |
| 603578 | DARRELL LEA ROCKLEA ROAD MILK CHOCOLATE CHRISTMAS RECIPE 300G | 8 | \$45.86 | \$10.00 | 37% | 6 | |
| 416002 | DARRELL LEA ROCKLEA ROAD MILK CHOCOLATE FRUIT AND NUT 300G | 8 | \$45.86 | \$10.00 | 37% | 6 | |
| 427906 | DARRELL LEA GINGERBREAD ROCKLEA ROAD 300G | 8 | \$45.86 | \$10.00 | 37% | 6 | |
| 434173 | DARRELL LEA COCONUT ICE GIFT BOX 280G | 8 | \$52.39 | \$10.00 | 28% | 6 | |
| 984301 | DARRELL LEA LIQUORICE ALLSORTS BUCKET 1KG | 4 | \$39.30 | \$15.00 | 28% | 6 | |

DISPLAY BIN

DISPLAY BIN



| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required per bin | Barcode |
|-----------|---|--------------|----------|---------|--------|--------------------------|---------|
| 809399 | KINDER MINI STAR T7 42G | 18 | \$35.56 | \$3.00 | 28% | 1 | |
| 26909 | KINDER SANTA (15G X 6) 90G | 13 | \$38.56 | \$4.50 | 29% | 1 | |
| 26925 | KINDER SANTA SURPRISE 75G | 12 | \$39.56 | \$5.00 | 27% | 1 | |
| 328673 | KINDER SURPRISE CHRISTMAS MAXI EGG 100G | 12 | \$63.35 | \$8.00 | 27% | 1 | |
| 606186 | KINDER SURPRISE MAXI EGG PINK 100G | 12 | \$63.35 | \$8.00 | 27% | 1 | |
| 936549 | KINDER PLUSH TOY & MAXI MIX 132G | 8 | \$77.93 | \$15.00 | 29% | 1 | |
| 609744 | KINDER ADVENT CALENDAR 144G | 12 | \$79.20 | \$10.00 | 27% | 1 | |

DISPLAY BIN

DISPLAY BIN



| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required per bin | Barcode |
|-----------|-------------------------------------|--------------|----------|---------|--------|--------------------------|---------|
| 26894 | FERRERO ROCHER T3 STAR 37.5G | 12 | \$31.63 | \$4.00 | 28% | 2 | |
| 606518 | FERRERO ROCHER T6 CUBE 75G | 12 | \$47.48 | \$6.00 | 27% | 2 | |
| 327850 | FERRERO GRAND ROCHER 125G | 8 | \$52.80 | \$10.00 | 27% | 2 | |
| 979893 | FERRERO ROCHER CONE T17 212G | 4 | \$39.61 | \$18.00 | 39% | 1 | |
| 492744 | FERRERO ROCHER T28 CONE 350G | 3 | \$45.59 | \$23.00 | 27% | 1 | |
| 57154 | FERRERO RAFFAELLO GIFT BOX T30 300G | 6 | \$67.36 | \$17.00 | 27% | 1 | |

| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required per bin | Barcode |
|-----------|----------------------------|--------------|----------|---------|--------|--------------------------|---------|
| 606518 | FERRERO ROCHER T6 CUBE 75G | 12 | \$47.48 | \$6.00 | 27% | 1 | |
| 327850 | FERRERO GRAND ROCHER 125G | 8 | \$52.80 | \$10.00 | 27% | 1 | |

DISPLAY BIN

DISPLAY BIN



LINDT MINI TEDDY BIN



LINDT ADVENT CALENDAR WEEKENDER DISPLAY

| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|---|--------------|----------|---------|--------|------------------|---|
| N/A | LINDT MINI TEDDY BIN | N/A | N/A | N/A | N/A | N/A | N/A |
| 27840 | LINDT TEDDY COUNTER DISPLAY 10G | 100 | \$58.59 | \$1.00 | 36% | 4 |  |
| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
| N/A | LINDT ADVENT CALENDAR WEEKENDER DISPLAY | N/A | N/A | N/A | N/A | N/A | N/A |
| 443818 | LINDT ADVENT CALENDAR 297G | 8 | \$116.01 | \$20.00 | 20% | 3 |  |

DISPLAY BIN



LINDT GIFTING WEEKENDER DISPLAY



LINDT PRALINES DISPLAY

| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|---|--------------|----------|---------|--------|------------------|---------|
| N/A | LINDT GIFTING WEEKENDER DISPLAY | N/A | N/A | N/A | N/A | N/A | N/A |
| 443897 | LINDOR LIMITED EDITION WINDOW GIFT BOX 430G | 6 | \$130.48 | \$30.00 | 20% | 1 | |
| 151351 | LINDT PRESTIGE SELECTION 345G | 5 | \$70.20 | \$20.00 | 23 | 2 | |
| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
| N/A | LINDT PRALINES DISPLAY | N/A | N/A | N/A | N/A | 1 | N/A |
| 443677 | LINDT MINI PRALINE 180G | 8 | \$101.01 | \$16.00 | 13% | 8 | |

DISPLAY BIN

DISPLAY BIN



| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|---|--------------|----------|--------|--------|------------------|---------|
| N/A | LINDT SEASONAL BAG DISPLAY | N/A | N/A | N/A | N/A | N/A | N/A |
| 443716 | LINDOR PEPPERMINT COOKIE POUCH BAG 105G | 8 | \$36.55 | \$7.00 | 28% | 6 | |
| 984351 | LINDOR GINGERBREAD POUCH BAG 105G | 8 | \$36.55 | \$7.00 | 28% | 6 | |
| 456413 | LINDT SANTA MINI POUCH BAG 80G | 8 | \$36.55 | \$7.00 | 28% | 6 | |
| 348500 | LINDT TEDDY MINI POUCH BAG 80G | 8 | \$36.55 | \$7.00 | 28% | 6 | |

DISPLAY BIN

DISPLAY BIN



| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|-------------------------------------|--------------|----------|---------|--------|------------------|---------|
| | LINDT SEASONAL NOVELTIES | N/A | N/A | N/A | N/A | N/A | N/A |
| 348487 | LINDT TEDDY 100G | 15 | \$61.65 | \$7.00 | 35% | 2 | |
| 384530 | LINDT SANTA BOOT 90G | 10 | \$65.49 | \$10.00 | 28% | 2 | |
| 473449 | LINDOR CHRISTMAS TREE ASSORTED 110G | 6 | \$35.69 | \$10.00 | 35% | 3 | |
| 28265 | LINDT SPARKLE CUBE 140G | 8 | \$59.63 | \$10.00 | 18% | 2 | |
| 443685 | LINDT XMAS BAUBLE 94G | 8 | \$55.30 | \$10.00 | 24% | 2 | |

GUYLIAN®

The World's Favourite
Belgian Chocolates



To order your Guylian displays please contact your Stuart Alexander representative on 1800 225 417

¹Source: Nielsen Scantrack, October 2018 ²Source: Guylian Brand Health Monitor, Why Research N=380

| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|--------------------------------|--------------|----------|---------|--------|------------------|---------|
| | GUYLIAN GIFTING DISPLAY | N/A | N/A | N/A | N/A | N/A | N/A |
| 830162 | GUYLIAN DELUXE SELECTION 180G | 6 | \$38.88 | \$12.00 | 41% | 2 | |
| 444416 | GUYLIAN CHRISTMAS SNOWMAN 135G | 12 | \$78.42 | \$10.00 | 28% | 1 | |
| 444555 | GUYLIAN CHRISTMAS STAR 135G | 9 | \$58.82 | \$10.00 | 28% | 1 | |
| 445674 | GUYLIAN CHRISTMAS TREE 96G | 12 | \$62.29 | \$8.00 | 29% | 1 | |

Advents & Stockings



Expanding the range to appeal to Adults who love to countdown to Christmas too.



182g stocking remains 1 in the market

Evolving stocking range with new more special



EARLY SELLERS

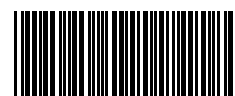
EARLY SELLERS



CADBURY VANILLA MOUSSE SNOWMAN 30G

Code : 330515
Case Qty: 33
Cost: \$34.77
Retail RRP: \$1.70
Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



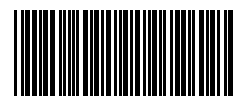
330515



CADBURY MARSHMALLOW SANTA 35G

Code : 342274
Case Qty: 40
Cost: \$22.65
Retail RRP: \$1.00
Unit Margin: 38%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



342274



CADBURY ADVENT CALENDAR 90G

Code : 596292
Case Qty: 12
Cost: \$44.02
Retail RRP: \$6.00
Unit Margin: 33%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



596292



CADBURY ADVENT CALENDAR 200G

Code : 596399
Case Qty: 12
Cost: \$77.13
Retail RRP: \$10.00
Unit Margin: 29%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



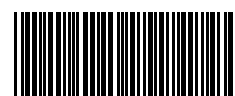
596399



CHUPA CHUPS MINI CHRISTMAS TUBE 120G

Code : 603811
Case Qty: 12
Cost: \$26.94
Retail RRP: \$4.00
Unit Margin: 38%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



603811



MENTOS MINI CHRISTMAS TUBE 170G

Code : 603829
Case Qty: 12
Cost: \$27.87
Retail RRP: \$4.00
Unit Margin: 36%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



603829

EARLY SELLERS



KINNERTON GENERIC ADVENT CALENDAR 40G

Code : 984775
 Case Qty: 18
 Cost: \$30.03
 Retail RRP: \$3.00
 Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



984775



PAW PATROL ADVENT CALENDAR 90G

Code : 88692
 Case Qty: 18
 Cost: \$48.20
 Retail RRP: \$4.50
 Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



088692



DISNEY PRINCESS ADVENT CALENDAR 90G

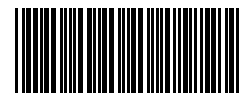
DELETED LINE



PARK AVENUE MIXED CASE ADVENT CALENDARS 65G - BARBIE & PJ MASK

Code : 363327
 Case Qty: 24
 Cost: \$57.54
 Retail RRP: \$3.50
 Unit Margin: 25%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



363327



PARK AVENUE ADVENT CALENDARS 65G

DELETED LINE

EARLY SELLERS

EARLY SELLERS

EARLY SELLERS



MALTESERS MERRYTEASER REINDEER 29G

Code : 71247
Case Qty: 32
Cost: \$23.12
Retail RRP: \$1.25
Unit Margin: 36%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



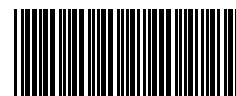
071247



MALTESERS MERRYTEASER MINI REINDEER 94G

Code : 333131
Case Qty: 18
Cost: \$54.32
Retail RRP: \$5.00
Unit Margin: 34%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



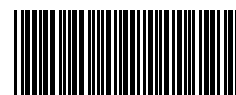
333131



SORINI MILK CHOCOLATE SANTAS IN A MESH BAG 80G

Code : 332897
Case Qty: 30
Cost: \$47.27
Retail RRP: \$3.00
Unit Margin: 42%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



332897



SORINI MILK CHOCOLATE LADYBIRDS IN MESH BAG 80G

DELETED LINE



SORINI POPPING PUDS IN A MESH BAG 90G

Code : 607637
Case Qty: 24
Cost: \$37.81
Retail RRP: \$3.00
Unit Margin: 42%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



607637

EARLY SELLERS



LINDT MILK CHOCOLATE MINI TEDDY 10G

Code : 27840
Case Qty: 100
Cost: \$58.59
Retail RRP: \$1.00
Unit Margin: 36%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



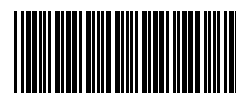
027840



LINDT SANTA MINI POUCH BAG 80G

Code : 456413
Case Qty: 8
Cost: \$36.55
Retail RRP: \$7.00
Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



456413



LINDT TEDDY MINI POUCH BAG 80G

Code : 348500
Case Qty: 8
Cost: \$36.55
Retail RRP: \$7.00
Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



348500



LINDOR SNOWBALL POUCH BAG 105G

DELETED LINE



LINDOR GINGERBREAD POUCH BAG 105G

Code : 984351
Case Qty: 8
Cost: \$36.55
Retail RRP: \$7.00
Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



984351

New



LINDOR PEPPERMINT COOKIE POUCH BAG 105G

Code : 443716
Case Qty: 8
Cost: \$36.55
Retail RRP: \$7.00
Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



443716

EARLY SELLERS

EARLY SELLERS



XMAS NETS 75G

DELETED LINE



SORINI MILK CHOCLOATE SANTA HANG SELL BAG 200G

DELETED LINE



SORINI MILK CHOCOLATE BALLS HANG SELL BAG 200G

DELETED LINE



MILK CHOCOLATE GOLD COINS HANG SELL BAG 200G

Code : 87992

Case Qty: 24

Cost: \$93.46

Retail RRP: \$6.00

Unit Margin: 29%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



087992



SANTA LOLLIPOPS 28G

DELETED LINE

EARLY SELLERS

EARLY SELLERS

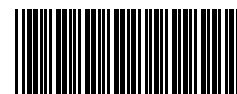
EARLY SELLERS



KINDER SANTA (15G X 3) 45G

Code : 144
Case Qty: 26
Cost: \$39.34
Retail RRP: \$2.30
Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



000144



FERRERO ROCHER T3 STAR 37.5G

Code : 26894
Case Qty: 12
Cost: \$31.63
Retail RRP: \$4.00
Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



026894



FERRERO RAFFAELLO T4 STAR 40G

DELETED LINE



KINDER MINI STAR T7 42G

Code : 809399
Case Qty: 18
Cost: \$35.56
Retail RRP: \$3.00
Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



809399



KINDER SANTA SURPRISE 75G

Code : 26925
Case Qty: 12
Cost: \$39.56
Retail RRP: \$5.00
Unit Margin: 27%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



026925



FERRERO ROCHER T6 CUBE 75G

Code : 606518
Case Qty: 12
Cost: \$47.48
Retail RRP: \$6.00
Unit Margin: 27%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



606518

EARLY SELLERS

EARLY SELLERS



BARBIE MILK CHOCOLATE COINS WITH COLLECTIBLE STICKERS 55G

Code : 39
Case Qty: 28
Cost: \$47.95
Retail RRP: \$3.00
Unit Margin: 37%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



000039



FROZEN MILK CHOCOLATE COINS WITH COLLECTIBLE STICKERS 55G

Code : 319797
Case Qty: 28
Cost: \$47.95
Retail RRP: \$3.00
Unit Margin: 37%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



319797



CARS CHOCOLATE COINS 55G

DELETED LINE



SORINI MILK CHOCOLATE AUSTRALIAN CURRENCY GOLD COINS IN A MESH BAG 80G

Code : 105198
Case Qty: 24
Cost: \$37.81
Retail RRP: \$3.00
Unit Margin: 42%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



105198



CHRISTMAS CHOCOLATE COIN 50G

DELETED LINE



CHRISTMAS STAR HOLIDAY CANDY POPS 52G

Code : 708959
Case Qty: 24
Cost: \$20.23
Retail RRP: \$1.50
Unit Margin: 38%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



708959

EARLY SELLERS

EARLY SELLERS



CHRISTMAS STAR CANDY CANE PEPPERMINT TUB 120G

Code : 708938
Case Qty: 24
Cost: \$36.94
Retail RRP: \$3.00
Unit Margin: 44%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



708938



CHRISTMAS STAR CANDY CANE RAINBOW TUB 120G

Code : 708946
Case Qty: 24
Cost: \$36.94
Retail RRP: \$3.00
Unit Margin: 44%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



708946



CHRISTMAS STAR CANDY CANE PEPPERMINT BOX 144G

Code : 708962
Case Qty: 24
Cost: \$29.63
Retail RRP: \$2.20
Unit Margin: 38%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



708962



CHRISTMAS STAR CANDY CANE RAINBOW BOX 144G

Code : 708967
Case Qty: 24
Cost: \$29.63
Retail RRP: \$2.20
Unit Margin: 38%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



708967



CHRISTMAS STAR GIANT LOLLIPOP 130G

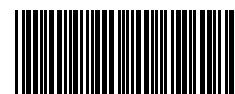
DELETED LINE



CHRISTMAS STAR CANDY SHOT GLASSES 160G

Code : 613670
Case Qty: 24
Cost: \$43.82
Retail RRP: \$3.50
Unit Margin: 43%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



613670

EARLY SELLERS

EARLY SELLERS

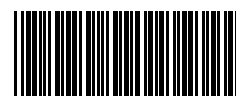
New



CADBURY CHRISTMAS FRIEND 20G

Code : 454911
Case Qty: 72
Cost: \$33.46
Retail RRP: \$0.80
Unit Margin: 36%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



454911

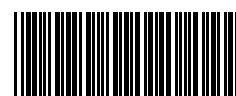
New



CADBURY CHRISTMAS FRIENDS (5 X 20G) 100G

Code : 454932
Case Qty: 46
Cost: \$101.89
Retail RRP: \$3.50
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



454932

New



TOY STORY CHARACTER NETS 90G

Code : 453583
Case Qty: 36
Cost: \$55.62
Retail RRP: \$2.50
Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



453583

New



FROZEN CHARACTER NETS 90G

Code : 453596
Case Qty: 36
Cost: \$55.62
Retail RRP: \$2.50
Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



453596

New



LOL SURPRISE CHARACTER NETS 90G

Code : 453606
Case Qty: 36
Cost: \$55.62
Retail RRP: \$2.50
Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



453606

New



CHRISTMAS STAR 30 MINI CANDY CANES 120G

Code : 613688
Case Qty: 24
Cost: \$33.73
Retail RRP: \$2.50
Unit Margin: 38%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



613688

EARLY SELLERS

EARLY SELLERS



TOY STORY ADVENT CALENDAR 90G

Code : 453834
Case Qty: 18
Cost: \$48.20
Retail RRP: \$4.50
Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



453834



FROZEN 2 ADVENT CALENDAR 90G

Code : 453949
Case Qty: 18
Cost: \$48.20
Retail RRP: \$4.50
Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



453949



LOL SURPRISE ADVENT CALENDAR 90G

Code : 454034
Case Qty: 18
Cost: \$48.20
Retail RRP: \$4.50
Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



454034



LINDT LINDOR ADVENT CALENDAR 297G

Code : 443818
Case Qty: 8
Cost: \$116.01
Retail RRP: \$20.00
Unit Margin: 20%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



443818



KINDER ADVENT CALENDAR 144G

Code : 609744
Case Qty: 12
Cost: \$79.20
Retail RRP: \$10.00
Unit Margin: 27%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



609744



KINDER SANTA (15G X 6) 90G

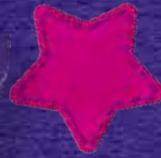
Code : 26909
Case Qty: 13
Cost: \$38.56
Retail RRP: \$4.50
Unit Margin: 29%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



026909

Multipack growth continues with expansion of range



CHOCOLATE



CADBURY MAGICAL ELVES SHARE PACK 144G

Code : 979411
 Case Qty: 14
 Cost: \$44.83
 Retail RRP: \$5.00
 Unit Margin: 30%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



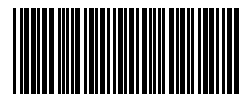
979411



CADBURY DAIRYMILK SANTA SHARE PACK 150G

Code : 398547
 Case Qty: 14
 Cost: \$44.83
 Retail RRP: \$5.00
 Unit Margin: 30%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



398547



CADBURY SANTA CARAMEL SHARE PACK 150G

Code : 398322
 Case Qty: 14
 Cost: \$44.83
 Retail RRP: \$5.00
 Unit Margin: 30%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



398322



CADBURY DAIRYMILK SNOWBITES BAUBLES 126G

DELETED LINE



CADBURY DAIRYMILK OREO BAUBLES 136G

DELETED LINE



TOBLERONE BAUBLE 112G

DELETED LINE

CHOCOLATE

CHOCOLATE

CADBURY WINTER WONDERLAND BLOCK 100G



Code : 800426
 Case Qty: 20
 Cost: \$49.64
 Retail RRP: \$4.00
 Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



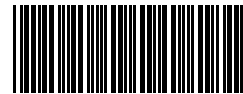
800426

CADBURY CHRISTMAS STOCKING 96G



Code : 330060
 Case Qty: 24
 Cost: \$73.98
 Retail RRP: \$4.50
 Unit Margin: 25%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



330060

CADBURY CHRISTMAS STOCKING 182G



Code : 330081
 Case Qty: 24
 Cost: \$107.53
 Retail RRP: \$6.00
 Unit Margin: 18%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



330081

CADBURY CHRISTMAS STOCKING 247G



Code : 930941
 Case Qty: 24
 Cost: \$142.77
 Retail RRP: \$8.00
 Unit Margin: 18%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



930941

CHOCOLATE

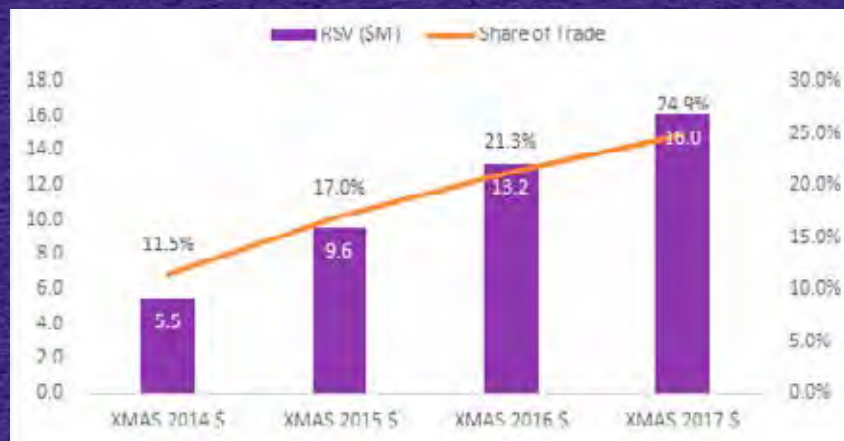


Scorched Range

The #1 Christmas segment Nationally with a 25% val share and growing at 21% year on year.

Scorched grew 15% in 2017, however the independents still under-trade within this segment.

Christmas Scorched Growth*



*Total domestic market 2014-2017



CHOCOLATE

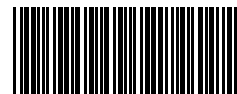
CHOCOLATE



CADBURY OLD GOLD COATED ALMONDS 310G

Code : 799714
Case Qty: 10
Cost: \$65.61
Retail RRP: \$10.00
Unit Margin: 28%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



799714



CADBURY OLD GOLD COATED FRUITS AND NUTS 340G

Code : 799743
Case Qty: 10
Cost: \$65.61
Retail RRP: \$10.00
Unit Margin: 28%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



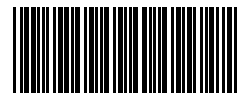
799743



CADBURY CHOCOLATE COATED ALMONDS 310G

Code : 799691
Case Qty: 10
Cost: \$65.61
Retail RRP: \$10.00
Unit Margin: 28%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



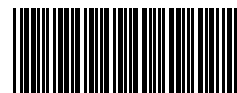
799691



CADBURY CHOCOLATE COATED PEANUTS 330G

Code : 799604
Case Qty: 10
Cost: \$65.61
Retail RRP: \$10.00
Unit Margin: 28%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



799604



CADBURY CHOCOLATE COATED FRUITS AND NUTS 340G

Code : 800052
Case Qty: 10
Cost: \$65.61
Retail RRP: \$10.00
Unit Margin: 28%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



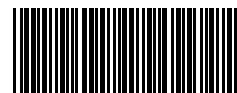
800052



CADBURY CHOCOLATE COATED SULTANA 380G

Code : 801891
Case Qty: 10
Cost: \$65.61
Retail RRP: \$10.00
Unit Margin: 28%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



801891

CHOCOLATE

MALTESERS CRACKER 105G



DELETED LINE

M&M'S CRACKER 135G



DELETED LINE

M&M'S RED AND GREEN BUCKET 640G



Code : 853144

Case Qty: 6

Cost: \$45.06

Retail RRP: \$12.00

Unit Margin: 31%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



853144

KINDER SURPRISE MAXI EGG PINK 100G



Code : 606186

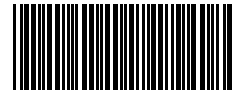
Case Qty: 12

Cost: \$63.35

Retail RRP: \$8.00

Unit Margin: 27%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



606186

*For illustration purpose only

KINDER SURPRISE CHRISTMAS MAXI EGG 100G



Code : 328673

Case Qty: 12

Cost: \$63.35

Retail RRP: \$8.00

Unit Margin: 27%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



328673

*For illustration purpose only

LINDT TEDDY BEAR 100G



Code : 348487

Case Qty: 15

Cost: \$61.65

Retail RRP: \$7.00

Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



348487

CHOCOLATE

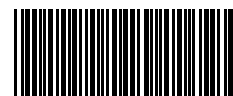
CHOCOLATE



PAW PATROL LICENSED STOCKINGS 200G

Code : 984597
 Case Qty: 6
 Cost: \$38.01
 Retail RRP: \$10.00
 Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



984597



DISNEY PRINCESS LICENSED STOCKINGS 200G

DELETED LINE



PARK AVENUE MIXED CASE ASSORTED CHRISTMAS STOCKINGS 200G

Code : 345609
 Case Qty: 12
 Cost: \$82.19
 Retail RRP: \$10.00
 Unit Margin: 25%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



345609



YUPI CHRISTMAS STOCKING 107.5G

Code : 838924
 Case Qty: 24
 Cost: \$39.35
 Retail RRP: \$3.00
 Unit Margin: 40%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



838924

CHOCOLATE

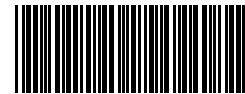
New



CADBURY XMAS 'PLUSH' STOCKING 181G

Code : 453826
Case Qty: 10
Cost: \$74.76
Retail RRP: \$10.00
Unit Margin: 18%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



453826

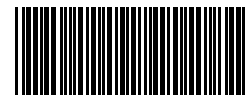
New



CADBURY CHOC MIXED TREE DECORATION 136G

Code : 399153
Case Qty: 10
Cost: \$51.42
Retail RRP: \$8.00
Unit Margin: 29%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



399153

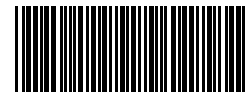
New



CADBURY MINT SHARE PACK 150G

Code : 398848
Case Qty: 14
Cost: \$44.83
Retail RRP: \$5.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



398848

New



CADBURY MARSHMALLOW SANTA SHARE PACK 175G

Code : 339988
Case Qty: 10
Cost: \$26.57
Retail RRP: \$5.00
Unit Margin: 42%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



339988

New



CADBURY XMAS VANILLA NOUGAT SHARE PACK 135G

Code : 452087
Case Qty: 14
Cost: \$44.83
Retail RRP: \$5.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



452087

New



CADBURY XMAS WHITE CHOC RASPBERRY SHARE PACK 144G

Code : 452202
Case Qty: 14
Cost: \$44.83
Retail RRP: \$5.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



452202

CHOCOLATE

Reinvigorating Christmas formats through new and 'step-up'

Novelty token gifting format leveraging the seasonal Christmas cracker ritual



Snow Bites Bon Bon



Magical Elves Bon Bon

NEW



8 collectable Christmas designs perfect for Kids to Kids token gifting ritual



Elevate stockings with NEW more special, value add plush packaging format



CHOCOLATE

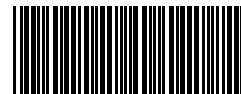
New



CADBURY MAGICAL ELVES BON BON 120G

Code : 453643
Case Qty: 9
Cost: \$28.92
Retail RRP: \$5.00
Unit Margin: 29%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



453643

New



CADBURY SNOWBITES BON BON 126G

Code : 453494
Case Qty: 9
Cost: \$28.92
Retail RRP: \$5.00
Unit Margin: 29%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



453494

New



LINDT SANTA BOOT 90G

Code : 384530
Case Qty: 10
Cost: \$65.49
Retail RRP: \$10.00
Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



384530

New



LINDT XMAS BAUBLE 94G

Code : 443685
Case Qty: 8
Cost: \$55.30
Retail RRP: \$10.00
Unit Margin: 24%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



443685

New



M&M'S RED & GREEN POUCH 200G

Code : 947498
Case Qty: 14
Cost: \$43.66
Retail RRP: \$5.00
Unit Margin: 31%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



947498

New



MARS MIXED STOCKING 186G

Code : 947477
Case Qty: 14
Cost: \$53.55
Retail RRP: \$6.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



947477

CHOCOLATE

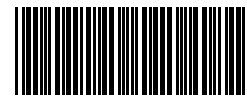
CHOCOLATE



LOL SURPRISE STOCKING 200G

Code : 453436
 Case Qty: 6
 Cost: \$38.01
 Retail RRP: \$10.00
 Unit Margin: 30%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



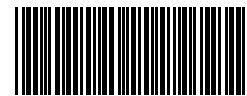
453436



TOY STORY STOCKING 200G

Code : 453517
 Case Qty: 6
 Cost: \$38.01
 Retail RRP: \$10.00
 Unit Margin: 30%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



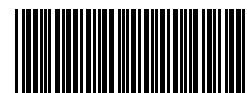
453517



FROZEN STOCKING 200G

Code : 453559
 Case Qty: 6
 Cost: \$38.01
 Retail RRP: \$10.00
 Unit Margin: 30%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



453559

CHOCOLATE

FUDGE



CELEBRATION COLLECTION FUDGE CHOCOLATE 140G

Code : 617959
Case Qty: 12
Cost: \$31.09
Retail RRP: \$4.75
Unit Margin: 40%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



617959



CELEBRATION COLLECTION FUDGE SALTED CARAMEL 140G

DELETED LINE



CELEBRATION COLLECTION FUDGE RUM 140G

Code : 979186
Case Qty: 12
Cost: \$31.09
Retail RRP: \$4.75
Unit Margin: 40%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



979186



CELEBRATION COLLECTION FUDGE CLOTTED CREAM 140G

DELETED LINE



CELEBRATION COLLECTION FUDGE IRISH CREAM 140G

DELETED LINE



CELEBRATION COLLECTION FUDGE COCONUT ICE 140G

Code : 979500
Case Qty: 12
Cost: \$31.09
Retail RRP: \$4.75
Unit Margin: 40%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



979500



CARNABY STREET CARAMEL SEA SALT FUDGE 150G

DELETED LINE



CARNABY STREET VANILLA BUTTER FUDGE 150G

DELETED LINE



GRANS SALTED CARAMEL CRUMBL 150G

DELETED LINE

FUDGE

FUDGE



GRANS CLOTTED CREAM 150G

DELETED LINE



GRANS RICH MAPLE 150G

DELETED LINE



GRANS GINGERBREAD 100G

DELETED LINE

New



GRANS SALTED CARAMEL 140G

Code : 457448

Case Qty: 6

Cost: \$25.34

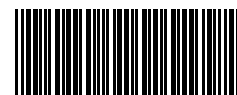
Retail RRP: \$7.00

Unit Margin: 34%

ORDERED
IN 2018

SOLD
IN 2018

ORDERED
IN 2019



457448

New



GRANS ENGLISH TOFFEE 140G

Code : 457375

Case Qty: 6

Cost: \$25.34

Retail RRP: \$7.00

Unit Margin: 34%

ORDERED
IN 2018

SOLD
IN 2018

ORDERED
IN 2019



457375

New



GRANS CARAMEL FUDGE BITES 140G

Code : 457236

Case Qty: 6

Cost: \$25.34

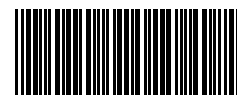
Retail RRP: \$7.00

Unit Margin: 34%

ORDERED
IN 2018

SOLD
IN 2018

ORDERED
IN 2019



457236

New



GRANS LUXE EDITION BOX 240G

Code : 457176

Case Qty: 9

Cost: \$65.20

Retail RRP: \$12.00

Unit Margin: 34%

ORDERED
IN 2018

SOLD
IN 2018

ORDERED
IN 2019



457176

FUDGE

GIFTING



DARRELL LEA ROCKLEA ROAD MILK CHOCOLATE CHRISTMAS RECIPE 300G

Code : 603578
 Case Qty: 8
 Cost: \$45.86
 Retail RRP: \$10.00
 Unit Margin: 37%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



DARRELL LEA ROCKLEA ROAD DARK CHOCOLATE RUM AND RAISIN 300G

DELETED LINE



DARRELL LEA ROCKLEA ROAD MILK CHOCOLATE FRUIT AND NUT 300G

Code : 416002
 Case Qty: 8
 Cost: \$45.86
 Retail RRP: \$10.00
 Unit Margin: 37%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



DARRELL LEA GINGER FUDGE GIFTING CARTON 200G

DELETED LINE



DARRELL LEA MILK PEANUT BRITTLE GIFTING CARTON 200G

Code : 977540
 Case Qty: 8
 Cost: \$52.39
 Retail RRP: \$10.00
 Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



DARRELL LEA COCONUT ROUGH GIFTING CARTON 200G

Code : 983973
 Case Qty: 8
 Cost: \$52.39
 Retail RRP: \$10.00
 Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



GIFTING

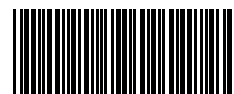
GIFTING



DARRELL LEA BB'S SNOWBALL 180G

Code : 657441
 Case Qty: 12
 Cost: \$31.24
 Retail RRP: \$5.00
 Unit Margin: 43%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



657441



DARRELL LEA CHRISTMAS PUDDING MILK CHOCOLATE 150G

Code : 386621
 Case Qty: 12
 Cost: \$58.20
 Retail RRP: \$8.00
 Unit Margin: 33%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



386621



DARRELL LEA DARK NOUGAT CHRISTMAS PUDDING

DELETED LINE



SOCADO MILK CHOCOLATE PRALINES WITH MILK CREAM AND CEREALS BAG 130G

Code : 994657
 Case Qty: 14
 Cost: \$33.84
 Retail RRP: \$4.00
 Unit Margin: 34%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



994657



SOCADO MILK CHOCOLATE PRALINES WITH HAZELNUT CREAM BAG 130G

Code : 994673
 Case Qty: 14
 Cost: \$33.84
 Retail RRP: \$4.00
 Unit Margin: 34%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



994673



SOCADO MILK CHOCOLATE PRALINES WITH HAZELNUT CREAM AND CEREALS BAG 130G

Code : 994681
 Case Qty: 14
 Cost: \$33.84
 Retail RRP: \$4.00
 Unit Margin: 34%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



994681

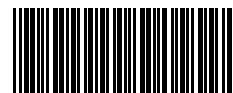
GIFTING

CADBURY SHARING SELECTIONS 675G



Code : 88024
Case Qty: 9
Cost: \$115.33
Retail RRP: \$20.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



088024

LINDT SPARKLE CUBE 140G



Code : 28265
Case Qty: 8
Cost: \$59.63
Retail RRP: \$10.00
Unit Margin: 18%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



028265

LINDOR CHRISTMAS TREE ASSORTED 110G



Code : 473449
Case Qty: 6
Cost: \$35.69
Retail RRP: \$10.00
Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



473449

LINDT PRESTIGE SELECTION 345G



Code : 151351
Case Qty: 5
Cost: \$70.20
Retail RRP: \$20.00
Unit Margin: 23%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



151351

LINDT FESTIVE SELECTION GIFT BOX 400G



DELETED LINE

GIFTING

GIFTING



WERTHER'S ORIGINAL GOLDEN MIX 380G

Code : 851663
 Case Qty: 6
 Cost: \$38.10
 Retail RRP: \$10.00
 Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



851663



GUYLIAN TEMPTATION 307G

DELETED LINE



GUYLIAN DELUXE SELECTION 180G

Code : 830162
 Case Qty: 6
 Cost: \$38.88
 Retail RRP: \$12.00
 Unit Margin: 41%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



830162



GUYLIAN MASTER'S SELECTION 200G

DELETED LINE

GIFTING



FERRERO GRAND ROCHER 125G

Code : 327850
Case Qty: 8
Cost: \$52.80
Retail RRP: \$10.00
Unit Margin: 27%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



327850



FERRERO ROCHER CUBE T18 225G

DELETED LINE



RAFFAELLO T27 POCHETTE 270G

DELETED LINE



GOLDEN GALLERY 205G

DELETED LINE



FERRERO ROCHER CONE T17 212G

Code : 979893
Case Qty: 4
Cost: \$39.61
Retail RRP: \$18.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



979893



KINDER PLUSH TOY & MAXI MIX 132G

Code : 936549
Case Qty: 8
Cost: \$77.93
Retail RRP: \$15.00
Unit Margin: 29%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



936549

GIFTING

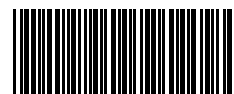
GIFTING



STAR WARS CANDY CHARACTER DISPENSERS 12G

Code : 614749
 Case Qty: 6
 Cost: \$22.90
 Retail RRP: \$6.50
 Unit Margin: 35%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



614749



PEPPA PIG SPACESHIP CANDY DISPENSER 30G

DELETED LINE



BARBIE ASSORTED FUN VEHICLES 10G & 12G

DELETED LINE



BARBIE BEAUTY CASE 47G

DELETED LINE



TRANSFORMERS COOL FANS 10G

DELETED LINE



PAW PATROL LICENSED CARRY TIN 100G

DELETED LINE



POKEMON LICENSED CARRY TIN 100G

DELETED LINE



MY LITTLE PONY MUG & CHOC BARS 24G

DELETED LINE

GIFTING

New



DARRELL LEA MINI CHRISTMAS NOUGAT PUDDINGS 120G

Code : 418892
Case Qty: 12
Cost: \$58.20
Retail RRP: \$8.00
Unit Margin: 33%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



418892

New



DARRELL LEA PEPPERMINT NOUGAT GIFT BOX 200G

Code : 418826
Case Qty: 8
Cost: \$52.39
Retail RRP: \$10.00
Unit Margin: 28%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



418826

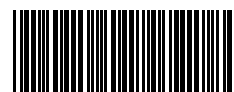
New



DARRELL LEA COCONUT ICE GIFT BOX 280G

Code : 434173
Case Qty: 8
Cost: \$52.39
Retail RRP: \$10.00
Unit Margin: 28%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



434173

New



DARRELL LEA MILK GINGER GIFT BOX 200G

Code : 418355
Case Qty: 8
Cost: \$52.39
Retail RRP: \$10.00
Unit Margin: 28%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



418355

New



DARRELL LEA GINGERBREAD ROCKLEA ROAD 300G

Code : 427906
Case Qty: 8
Cost: \$45.86
Retail RRP: \$10.00
Unit Margin: 37%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



427906

GIFTING

GIFTING



CADBURY ECLAIRS GIFT BOX 420G

Code : 453664
Case Qty: 9
Cost: \$69.33
Retail RRP: \$12.00
Unit Margin: 29%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



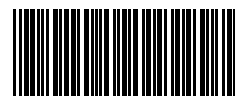
453664



CADBURY SCORCHED HAZELNUT / ALMOND GIFT BOX 450G

Code : 452985
Case Qty: 6
Cost: \$67.16
Retail RRP: \$18.00
Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



452985



CADBURY OLD GOLD SCORCHED HAZELNUT & FRUIT & NUT BOX 450G

Code : 453004
Case Qty: 6
Cost: \$67.16
Retail RRP: \$18.00
Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



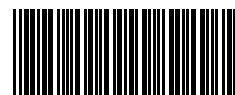
453004



CADBURY ALMOND SCORCHED GIFT BOX 225G

Code : 399506
Case Qty: 4
Cost: \$29.86
Retail RRP: \$12.00
Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



399506



CADBURY FRUIT & NUT SCORCHED GIFT BOX 225G

Code : 400548
Case Qty: 4
Cost: \$29.86
Retail RRP: \$12.00
Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



400548



CADBURY FREDDO TIN 306G

Code : 400585
Case Qty: 8
Cost: \$102.84
Retail RRP: \$20.00
Unit Margin: 29%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



400585



Christmas isn't just for the kids!

Adult seasonal formats; Share packs, Advents and Scorched.



New Adult Christmas Range elevating Cadbury across key formats



More special look & feel, ingredients & flavours to drive growth, broadening the appeal of Cadbury in these key Adult Christmas gifting & Sharing occasions.

GIFTING

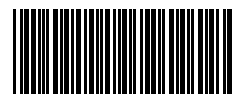
New



FERRERO ROCHER T28 CONE 350G

Code : 492744
Case Qty: 3
Cost: \$45.59
Retail RRP: \$23.00
Unit Margin: 27%

| | | |
|----------------------|----------------------|----------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



492744

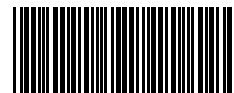
New



FERRERO RAFFAELLO GIFT BOX T30 300G

Code : 57154
Case Qty: 6
Cost: \$67.36
Retail RRP: \$17.00
Unit Margin: 27%

| | | |
|----------------------|----------------------|----------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



057154

New



KINDER CHOCOLATES MINI MIX 79G

Code : 404115
Case Qty: 24
Cost: \$77.82
Retail RRP: \$5.00
Unit Margin: 29%

| | | |
|----------------------|----------------------|----------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



404115

New



KINDER CHOCOLATES MAXI MIX 152G

Code : 606209
Case Qty: 12
Cost: \$71.27
Retail RRP: \$10.00
Unit Margin: 29%

| | | |
|----------------------|----------------------|----------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



606209

New



LINDOR LIMITED EDITION ASSORTED GIFT BOX 430G

Code : 443897
Case Qty: 6
Cost: \$130.48
Retail RRP: \$30.00
Unit Margin: 20%

| | | |
|----------------------|----------------------|----------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



443897

New



LINDT MINI PRALINE 180G

Code : 443677
Case Qty: 8
Cost: \$101.01
Retail RRP: \$16.00
Unit Margin: 13%

| | | |
|----------------------|----------------------|----------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



443677

GIFTING

New



GUYLIAN CHRISTMAS SNOWMAN 135G

Code : 444416
Case Qty: 12
Cost: \$78.42
Retail RRP: \$10.00
Unit Margin: 28%

ORDERED
IN 2018

SOLD
IN 2018

ORDERED
IN 2019



444416

New



GUYLIAN CHRISTMAS STAR 135G

Code : 444555
Case Qty: 9
Cost: \$58.82
Retail RRP: \$10.00
Unit Margin: 28%

ORDERED
IN 2018

SOLD
IN 2018

ORDERED
IN 2019



444555

New



GUYLIAN CHRISTMAS TREE 96G

Code : 445674
Case Qty: 12
Cost: \$62.29
Retail RRP: \$8.00
Unit Margin: 29%

ORDERED
IN 2018

SOLD
IN 2018

ORDERED
IN 2019



445674

New



QUALITY STREETS TUB 726G

Code : 923148
Case Qty: 10
Cost: \$98.40
Retail RRP: \$25.00
Unit Margin: 57%

ORDERED
IN 2018

SOLD
IN 2018

ORDERED
IN 2019



923148

GIFTING

GUYLIAN®

The World's Favourite
Belgian Chocolates



¹Source: Nielsen Scantrack, October 2018 ²Source: Guylian Brand Health Monitor, Why Research N=380

| Item Code | Item Description | Units in box | Ctn Cost | RRP | Margin | Cartons required | Barcode |
|-----------|--------------------------------|--------------|----------|---------|--------|------------------|---------|
| 830162 | GUYLIAN DELUXE ELECTION 180G | 6 | \$38.88 | \$12.00 | 41% | 2 | |
| 444416 | GUYLIAN CHRISTMAS SNOWMAN 135G | 12 | \$78.42 | \$10.00 | 28% | 1 | |
| 444555 | GUYLIAN CHRISTMAS STAR 135G | 9 | \$58.82 | \$10.00 | 28% | 1 | |
| 445674 | GUYLIAN CHRISTMAS TREE 96G | 12 | \$62.29 | \$8.00 | 29% | 1 | |

GIFTING

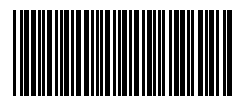
New



PJ MASKS COOL FANS 10G

Code : 262974
Case Qty: 12
Cost: \$35.62
Retail RRP: \$5.50
Unit Margin: 41%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



262974

New



TOY STORY COOL FANS 10G

Code : 475145
Case Qty: 12
Cost: \$35.62
Retail RRP: \$5.50
Unit Margin: 41%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



475145

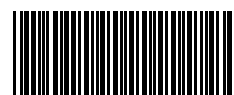
New



FROZEN BEAUTY CASE 47G

Code : 455551
Case Qty: 14
Cost: \$53.43
Retail RRP: \$6.50
Unit Margin: 35%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



455551

New



FROZEN CHARACTER CANDY DISPENSERS 12G

Code : 461065
Case Qty: 6
Cost: \$22.90
Retail RRP: \$6.50
Unit Margin: 35%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



461065

New



LIGHT UP SANTA & REINDEER CANDY DISPENSERS W/SOUND 12G

Code : 472391
Case Qty: 6
Cost: \$19.67
Retail RRP: \$5.50
Unit Margin: 34%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



472391

GIFTING

GIFTING

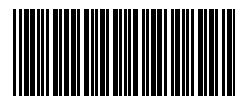
New



DUC D'O DARK CHOCOLATE TRUFFLES 100G

Code : 455284
Case Qty: 8
Cost: \$44.62
Retail RRP: \$10.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



455284

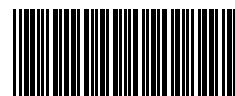
New



DUC D'O MILK CHOCOLATE TRUFFLES 100G

Code : 455297
Case Qty: 8
Cost: \$44.62
Retail RRP: \$10.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



455297

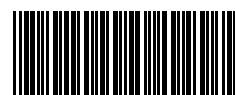
New



DUC D'O MILK CHOCOLATE WITH BISCUIT TRUFFLES 100G

Code : 455365
Case Qty: 8
Cost: \$44.62
Retail RRP: \$10.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



455365

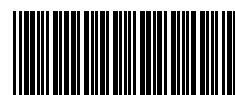
New



DUC D'O MILK CHOCOLATE WITH HAZELNUT TRUFFLES 100G

Code : 455056
Case Qty: 8
Cost: \$44.62
Retail RRP: \$10.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



455056

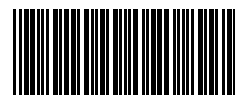
New



DUC D'O WHITE CHOCOLATE WITH STRAWBERRY TRUFFLES 100G

Code : 455234
Case Qty: 8
Cost: \$44.62
Retail RRP: \$10.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------|-----------------|--------------------|
| | | |



455234

GIFTING

SWEETS, LOLLIES & LIQUORICE



CHUPA CHUPS CANDY CANE LOLLIPOPS 300G

Code : 187917
Case Qty: 6
Cost: \$20.58
Retail RRP: \$6.00
Unit Margin: 37%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



187917



ESKAL GIFT BOX MINT CREMES 150G

DELETED LINE



HAZER BABA TURKISH DELIGHT PIST HAZ ALMOND 250G

DELETED LINE



HAZER BABA TURKISH DELIGHT ROSE 250G

DELETED LINE



HAZER BABA TURKISH DELIGHT LEMON & METHE 250G

DELETED LINE



HAZER BABA TURKISH DELIGHT TIN 125G

DELETED LINE

SWEETS,
LOLLIES
& LIQUORICE

SWEETS, LOLLIES & LIQUORICE



SMYTH'S CHRISTMAS MIXTURE 500G

Code : 446256
Case Qty: 20
Cost: \$61.54
Retail RRP: \$5.50
Unit Margin: 38%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



446256



SMYTH'S CHRISTMAS MIXTURE 1KG

Code : 446329
Case Qty: 10
Cost: \$58.68
Retail RRP: \$8.50
Unit Margin: 24%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



446329



FAMILY FAVOURITES PARTY MIX 700G

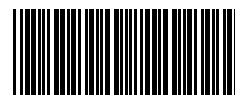
DELETED LINE



FAMILY FAVOURITES PARTY MIX 1KG

Code : 86768
Case Qty: 10
Cost: \$57.29
Retail RRP: \$9.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



086768



FAMILY FAVOURITES SNAKES 1KG

Code : 992590
Case Qty: 10
Cost: \$57.29
Retail RRP: \$9.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



992590



DARRELL LEA LIQUORICE ALLSORTS BUCKET 1KG

Code : 984301
Case Qty: 4
Cost: \$39.30
Retail RRP: \$15.00
Unit Margin: 28%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



984301

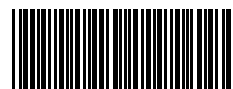
SWEETS, LOLLIES & LIQUORICE



TAVENERS BRITISH MIXTURE GIFT BOX 400G

Code : 825984
 Case Qty: 12
 Cost: \$60.30
 Retail RRP: \$8.50
 Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



825984



TAVENERS LIQUORICE GIFT BOX 400G

Code : 3532
 Case Qty: 12
 Cost: \$60.30
 Retail RRP: \$8.50
 Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



003532



TAVENERS DUSTED JELLY BABIES GIFT BOX 400G

DELETED LINE



TAVENERS DOLLY MIXTURE GIFT BOX 400G

DELETED LINE



TAVENERS WINE GUMS GIFT BOX 400G

Code : 3540
 Case Qty: 12
 Cost: \$60.30
 Retail RRP: \$8.50
 Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



003540



TAVENERS LIQUORICE ALLSORTS GIFT BOX 825G

DELETED LINE

SWEETS,
LOLLIES
& LIQUORICE

SWEETS, LOLLIES & LIQUORICE



CELEBRATION COLLECTION FESTIVE JELLY BEANS 400G

Code : 978614
Case Qty: 12
Cost: \$28.29
Retail RRP: \$3.99
Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



978614



CELEBRATION COLLECTION FESTIVE JELLIES 400G

Code : 978664
Case Qty: 12
Cost: \$28.29
Retail RRP: \$3.99
Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



978664



CELEBRATION COLLECTION MIXED TOFFEES 450G

Code : 978680
Case Qty: 12
Cost: \$35.38
Retail RRP: \$4.99
Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



978680



CELEBRATION COLLECTION FESTIVE ALLSORTS 650G

Code : 978698
Case Qty: 12
Cost: \$35.38
Retail RRP: \$4.99
Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



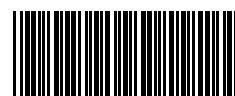
978698



NATURAL CONFECTIONERY CO. JOLLY JELLIES 480G

Code : 412040
Case Qty: 10
Cost: \$39.94
Retail RRP: \$6.50
Unit Margin: 32%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



412040

❄️ Novelty & Kids



306g Freddo Tin

Contains a mix of Freddos,
Magical Elves & Caramello Santas!

136g Christmas Decorations

Perfect for the tree decorating ritual



TNCC Jolly Jellies 480g

Large format for family sharing!

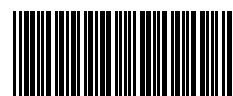
BISCUITS



NEW CROWNBORG DANISH BUTTER COOKIES 454G

Code : 983096
Case Qty: 12
Cost: \$46.14
Retail RRP: \$5.50
Unit Margin: 23%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



983096



RIBERHUS BUTTER COOKIES 454G

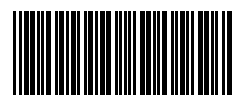
DELETED LINE



ROYAL DANSK BUTTER COOKIES 454G

Code : 983020
Case Qty: 12
Cost: \$55.39
Retail RRP: \$6.50
Unit Margin: 22%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



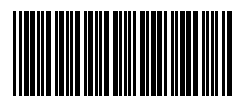
983020



ROYAL DANSK WHITE CHOCOLATE & RASP COOKIES 250G

Code : 996413
Case Qty: 12
Cost: \$47.00
Retail RRP: \$5.50
Unit Margin: 22%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



996413



ROYAL DANSK DARK CHOCOLATE & ORANGE PEEL COOKIES 250G

Code : 998384
Case Qty: 12
Cost: \$47.00
Retail RRP: \$5.50
Unit Margin: 22%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



998384



ROYAL DANSK GINGER & LEMON COOKIES 250G

Code : 998334
Case Qty: 12
Cost: \$47.00
Retail RRP: \$5.50
Unit Margin: 22%

| | | |
|--------------------------|--------------------------|--------------------------|
| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



998334

BISCUITS



ROYAL DANSK CAPPUCCINO CRÈME WAFERS 350G

DELETED LINE



ROYAL DANSK CHOCOLATE CRÈME WAFERS 350G

DELETED LINE



ROYAL DANSK VANILLA CRÈME WAFERS 350G

DELETED LINE



ROYAL DANSK MINI BUTTER COOKIES 200G

DELETED LINE



WALKERS 186 PATH TO HILLS TIN 240G

DELETED LINE



WALKERS FESTIVE SHAPES 175G

DELETED LINE



WALKERS 3D MINI GINGERBREAD MEN SHORTBREAD BISCUITS 150G

DELETED LINE



WALKERS ASSORTED SHORTBREAD 250G

DELETED LINE



WALKERS SHORTBREAD FINGERS CARTON 100G

DELETED LINE



WALKERS PETTICOAT TAILS 150G

DELETED LINE



WALKERS KEEPSAKE TIN ED CASTLE 130G

DELETED LINE

BISCUITS

New



DEAN JACOBS CHOCOLATE WAFERS 370G

Code : 349336
Case Qty: 12
Cost: \$30.48
Retail RRP: \$4.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



349336

New



DEAN JACOBS VANILLA WAFERS 370G

Code : 349352
Case Qty: 12
Cost: \$30.48
Retail RRP: \$4.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



349352

New



DEAN JACOBS CAPPACINO WAFERS 370G

Code : 349344
Case Qty: 12
Cost: \$30.48
Retail RRP: \$4.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



349344

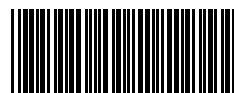
New



DEAN JACOBS STRAWBERRY WAFERS 370G

Code : 839001
Case Qty: 12
Cost: \$30.48
Retail RRP: \$4.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



839001

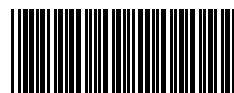
New



DEAN JACOBS COCONUT WAFERS 370G

Code : 839022
Case Qty: 12
Cost: \$30.48
Retail RRP: \$4.00
Unit Margin: 30%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



839022

BISCUITS

ENTERTAINING



MOVIETIME POPCORN CREAMY CARAMEL 200G

DELETED LINE



MOVIETIME POPCORN GLAZED CARAMEL 100G

DELETED LINE



KANGA CARAMEL POPCORN 150G

DELETED LINE



KANGA COLOURED POPCORN 150G

Code : 486963

Case Qty: 12

Cost: \$24.10

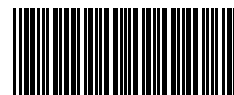
Retail RRP: \$3.50

Unit Margin: 37%

ORDERED
IN 2018

SOLD
IN 2018

ORDERED
IN 2019



486963



MOVIETIME POPCORN CHRISTMAS STOCKING 150G

DELETED LINE

ENTERTAINING



BARONIE CAPPUCCINO CHOCOLATE STICKS 75G

Code : 830837
 Case Qty: 24
 Cost: \$45.32
 Retail RRP: \$3.00
 Unit Margin: 31%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



830837



BARONIE MILK CRISP CHOCOLATE STICKS 75G

Code : 830913
 Case Qty: 24
 Cost: \$45.32
 Retail RRP: \$3.00
 Unit Margin: 31%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



830913



BARONIE MINT CHOCOLATE STICKS 75G

Code : 830905
 Case Qty: 24
 Cost: \$45.32
 Retail RRP: \$3.00
 Unit Margin: 31%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



830905



BARONIE ORANGE CHOCOLATE STICKS 75G

Code : 830811
 Case Qty: 24
 Cost: \$45.32
 Retail RRP: \$3.00
 Unit Margin: 31%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|----------------------|----------------------|----------------------|
| <input type="text"/> | <input type="text"/> | <input type="text"/> |



830811

ENTERTAINING



JOE POELL SALAD CUPS 60G

DELETED LINE



B&B PRETZEL EXTRA THIN STICKS 150G

Code : 950938
Case Qty: 12
Cost: \$19.83
Retail RRP: \$3.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



950938



B&B PRETZEL MEGA SALTY STICKS 150G

Code : 342004
Case Qty: 12
Cost: \$19.83
Retail RRP: \$3.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



342004



B&B PRETZEL MEGA SESAME STICKS 150G

Code : 950920
Case Qty: 12
Cost: \$19.83
Retail RRP: \$3.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



950920



B&B KNOT PRETZELS TRADITIONAL 200G

Code : 351215
Case Qty: 12
Cost: \$18.86
Retail RRP: \$3.00
Unit Margin: 42%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



351215



B&B KNOT PRETZELS TRADITIONAL 500G

Code : 351257
Case Qty: 12
Cost: \$38.79
Retail RRP: \$6.00
Unit Margin: 41%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



351257

TRUTASTE FESTIVE MIX GIFT BOX 280G



Code : 382619
Case Qty: 12
Cost: \$60.23
Retail RRP: \$9.50
Unit Margin: 42%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



382619

TRUTASTE ALL NUT GIFT BOX 300G



DELETED LINE

TRUTASTE NUT & FRUIT GIFT BOX 300G



Code : 382635
Case Qty: 12
Cost: \$60.23
Retail RRP: \$9.50
Unit Margin: 42%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



382635

TRUTASTE ENTERTAINERS PARTY SELECTION 340G



Code : 93391
Case Qty: 12
Cost: \$76.69
Retail RRP: \$12.00
Unit Margin: 41%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



093391

TRUTASTE ENTERTAINERS PARTY TRAY 520G



DELETED LINE

TRUTASTE NUT LOVER GIFT TRAY 275G



DELETED LINE

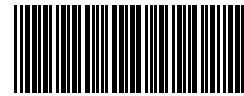
ENTERTAINING

TRUTASTE AUSTRALIAN HONEY ROAST NUT SELECTION 280G



Code : 850382
Case Qty: 12
Cost: \$80.90
Retail RRP: \$12.00
Unit Margin: 38%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



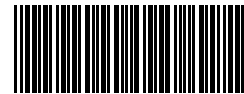
850382

TRUTASTE AUSTRALIAN ROAST & SALT NUT SELECTION 300G



Code : 855934
Case Qty: 12
Cost: \$80.90
Retail RRP: \$12.00
Unit Margin: 38%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



855934

TRUTASTE NUT CRATE MIXED NUTS IN SHELL AND CRACKER 350G



Code : 2968
Case Qty: 12
Cost: \$72.49
Retail RRP: \$12.00
Unit Margin: 45%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



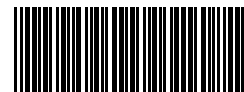
002968

TRUTASTE MIXED NUTS IN SHELL POLY NETTING BAG 375G



Code : 820175
Case Qty: 20
Cost: \$101.56
Retail RRP: \$8.50
Unit Margin: 34%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



820175

TRUTASTE ALMOND IN SHELL 300G



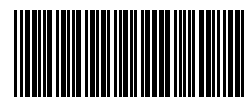
DELETED LINE

TRUTASTE WALNUT IN SHELL 300G



Code : 991730
Case Qty: 24
Cost: \$84.05
Retail RRP: \$7.50
Unit Margin: 49%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



991730

ENTERTAINING

New



TRUTASTE GOLDEN ROAST CASHEWS 150G

Code : 348322
Case Qty: 12
Cost: \$66.19
Retail RRP: \$10.00
Unit Margin: 39%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



348322

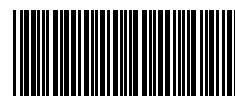
New



TRUTASTE CHOC/YOGHURT FRUIT & NUT CUBE 150G

Code : 455632
Case Qty: 12
Cost: \$60.23
Retail RRP: \$8.50
Unit Margin: 35%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



455632

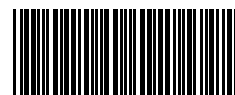
New



TRUTASTE CHOCOLATE FRUIT & NUT CUBE 150G

Code : 456031
Case Qty: 12
Cost: \$54.63
Retail RRP: \$8.50
Unit Margin: 41%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



456031

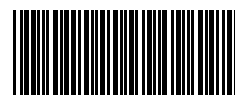
New



TRUTASTE CHOCOLATE ALMONDS CUBE 150G

Code : 455894
Case Qty: 12
Cost: \$54.63
Retail RRP: \$8.50
Unit Margin: 41%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



455894

New



MOVIETIME CHRISTMAS MICROWAVE BUTTER POPCORN 100G

Code : 457854
Case Qty: 12
Cost: \$12.05
Retail RRP: \$2.00
Unit Margin: 45%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



457854

New



MOVIETIME CHRISTMAS MICROWAVE SWEET & SALTY POPCORN 100G

Code : 457906
Case Qty: 12
Cost: \$12.05
Retail RRP: \$2.00
Unit Margin: 45%

| ORDERED IN 2018 | SOLD IN 2018 | ORDERED IN 2019 |
|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |



457906



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