



British American Tobacco Australia Limited  
A.B.N. 96 000 151 100  
166 William Street, Woollomooloo, NSW 2011  
Customer Service Centre: 1800 044 831

## Exclusive Prices - Effective 29th June 2020

100 William Street, Woolloomooloo, NSW 2011  
 Customer Service Centre: 1800 044 831

|            |                                                                                  | GST exclusive price |          |            | GST inclusive price |          |            |           |            |
|------------|----------------------------------------------------------------------------------|---------------------|----------|------------|---------------------|----------|------------|-----------|------------|
|            |                                                                                  | Pack / Carton       | WSP 1000 | WSP Carton | WSP Pack            | WSP 1000 | WSP Carton | WSP Pack  | RRP Pack*  |
| Cigarettes |                                                                                  |                     |          |            |                     |          |            |           |            |
|            | DUNHILL FLOW FILTER - Premier Red, Distinct Blue, Refined Silver                 | 20/200              | 1,513.05 | 302.61     | 30.26               | 1,664.36 | 332.87     | 33.29     | 37.30      |
|            | DUNHILL FLOW FILTER - Premier Red, Distinct Blue, Refined Silver, Infinite White | 23/92               | 1,498.70 | 137.88     | 34.47               | 1,648.57 | 151.67     | 37.92     | 42.50      |
|            | WINFIELD MAX - Blue, Gold                                                        | 32/128              | 1,315.25 | 168.35     | 42.09               | 1,446.78 | 185.19     | 46.30     | 51.85      |
|            | WINFIELD OPTIMUM - Crush Blue, Crush Gold                                        | 40/120              | 1,210.06 | 145.21     | 48.40               | 1,331.07 | 159.73     | 53.24     | 59.65      |
|            | ROTHMANS - Red, Blue, Gold, Green                                                | 23/92               | 1,132.57 | 104.20     | 26.05               | 1,245.83 | 114.62     | 28.66     | 32.10      |
|            | HOLIDAY - Rich Red, Bright Blue, Sun Gold                                        | 20/200              | 1,102.70 | 220.54     | 22.05               | 1,212.97 | 242.59     | 24.26     | 27.20      |
|            | HOLIDAY <sup>5</sup> - Rich Red, Bright Blue, Sun Gold                           | 30/180              | 1,136.37 | 204.55     | 34.09               | 1,250.01 | 225.00     | 37.50     | 42.00      |
|            | HOLIDAY <sup>5</sup> - Rich Red, Bright Blue, Sun Gold                           | 40/120              | 1,104.85 | 132.58     | 44.19               | 1,215.34 | 145.84     | 48.61     | 54.45      |
|            | HOLIDAY - Bright Blue, Sun Gold                                                  | 50/200              | 1,254.21 | 250.84     | 62.71               | 1,379.63 | 275.93     | 68.98     | 77.30      |
|            | PALL MALL - Red, Blue, Gold                                                      | 20/200              | 1,102.70 | 220.54     | 22.05               | 1,212.97 | 242.59     | 24.26     | 27.20      |
|            | PALL MALL - Red, Blue, Gold                                                      | 30/180              | 1,136.37 | 204.55     | 34.09               | 1,250.01 | 225.00     | 37.50     | 42.00      |
|            | PALL MALL <sup>6</sup> - Red, Blue                                               | 40/120              | 1,104.85 | 132.58     | 44.19               | 1,215.34 | 145.84     | 48.61     | 54.45      |
| Tobacco    |                                                                                  |                     |          |            |                     |          |            |           |            |
|            |                                                                                  | Pouch / Outer       | WSP Kg   | WSP Outer  | WSP Pouch           | WSP Kg   | WSP Outer  | WSP Pouch | RRP Pouch* |
|            | PORT ROYAL 15g ZIP LOCK <sup>3</sup> - Raw                                       | 15g/75g             | 1,583.98 | 118.80     | 23.76               | 1,742.37 | 130.68     | 26.14     | 29.30      |
|            | WINFIELD 15g ZIP LOCK <sup>3</sup> - Blue, Gold                                  | 15g/75g             | 1,611.59 | 120.87     | 24.17               | 1,772.74 | 132.96     | 26.59     | 29.80      |
|            | HOLIDAY 50g ZIP LOCK - Bright Blue                                               | 50g/250g            | 1,595.05 | 398.76     | 79.75               | 1,754.55 | 438.64     | 87.73     | 98.25      |
|            | ROTHMANS 50g ZIP LOCK <sup>7</sup> - Red, Blue, Gold                             | 50g/250g            | 1,408.90 | 352.22     | 70.44               | 1,549.79 | 387.44     | 77.48     | 86.80      |

\* Recommended Retail Prices: RRP's are recommended only and retailers retain the right to determine their own retail prices.

<sup>3</sup> Not available for sale in QLD/NT

<sup>5</sup> Only available for sale in TAS

<sup>6</sup> Not available for sale in TAS

<sup>7</sup> Only available for sale in QLD/VIC

### NOTE

All stock delivered on or after 29th June 2020 will be at the new prices. This includes stock delivered on or after 29th June 2020 for orders taken prior to 29th June 2020.

Issue date: 19th June 2020



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A.B.N. 96 000 151 100  
166 William Street, Woollomooloo, NSW 2011  
Customer Service Centre: 1800 044 831

## National Price List - Effective 29th June 2020

Customer Service Centre: 1800 044 831

2011

|            |                                                                                                 | GST exclusive price |          |            | GST inclusive price |          |            |          |           |
|------------|-------------------------------------------------------------------------------------------------|---------------------|----------|------------|---------------------|----------|------------|----------|-----------|
|            |                                                                                                 | Pack / Carton       | WSP 1000 | WSP Carton | WSP Pack            | WSP 1000 | WSP Carton | WSP Pack | RRP Pack* |
| Cigarettes |                                                                                                 |                     |          |            |                     |          |            |          |           |
| 20s        | VOGUE - Superslim Bleue, Superslim Menthe                                                       | 20/200              | 1,723.50 | 344.70     | 34.47               | 1,895.85 | 379.17     | 37.92    | 42.50     |
|            | BENSON & HEDGES - Classic (Red), Smooth (Blue)                                                  | 20/200              | 1,386.80 | 277.36     | 27.74               | 1,525.48 | 305.10     | 30.51    | 34.20     |
|            | DUNHILL FINE CUT - Blue, White                                                                  | 20/200              | 1,597.23 | 319.45     | 31.95               | 1,756.95 | 351.39     | 35.14    | 39.40     |
|            | DUNHILL ORIGINAL - Red, Blue, Silver                                                            | 20/200              | 1,386.77 | 277.35     | 27.74               | 1,525.45 | 305.09     | 30.51    | 34.20     |
|            | WINFIELD FLOW FILTER - Red <sup>1</sup> , Blue, Gold, Sky Blue <sup>1</sup> , Grey <sup>1</sup> | 20/200              | 1,452.04 | 290.41     | 29.04               | 1,597.25 | 319.45     | 31.95    | 35.80     |
|            | WINFIELD OPTIMUM - Crush Blue, Crush Gold                                                       | 20/200              | 1,367.85 | 273.57     | 27.36               | 1,504.64 | 300.93     | 30.09    | 33.70     |
|            | WINFIELD ORIGINAL - Red, Blue, Gold                                                             | 20/200              | 1,304.72 | 260.94     | 26.09               | 1,435.19 | 287.04     | 28.70    | 32.15     |
|            | ROTHMANS SUPERKINGS - Red, Blue, Green                                                          | 20/200              | 1,283.66 | 256.73     | 25.67               | 1,412.03 | 282.41     | 28.24    | 31.65     |
|            | ROTHMANS COOL CRUSH - Red, Blue, Gold                                                           | 20/200              | 1,231.05 | 246.21     | 24.62               | 1,354.16 | 270.83     | 27.08    | 30.35     |
|            | ROTHMANS - Red, Blue, Gold                                                                      | 20/200              | 1,178.45 | 235.69     | 23.57               | 1,296.29 | 259.26     | 25.93    | 29.05     |
| 23s        | WINFIELD JETS - Blue, Gold                                                                      | 23/138              | 1,372.42 | 189.39     | 31.57               | 1,509.66 | 208.33     | 34.72    | 38.90     |
| 25s        | BENSON & HEDGES - Classic (Red), Smooth (Blue), Fine (Grey), Ultimate (White)                   | 25/200              | 1,513.45 | 302.69     | 37.84               | 1,664.80 | 332.96     | 41.62    | 46.65     |
|            | DUNHILL ORIGINAL - Blue                                                                         | 25/200              | 1,345.12 | 269.02     | 33.63               | 1,479.63 | 295.93     | 36.99    | 41.45     |
|            | WINFIELD FLOW FILTER - Red, Blue, Gold, Sky Blue, Grey, White, Menthol Fresh                    | 25/200              | 1,412.46 | 282.49     | 35.31               | 1,553.71 | 310.74     | 38.84    | 43.50     |
|            | WINFIELD OPTIMUM - Crush Blue, Crush Gold, Crush Sky, Crush Menthol Boost <sup>1</sup>          | 25/200              | 1,296.29 | 259.26     | 32.41               | 1,425.92 | 285.18     | 35.65    | 39.95     |
|            | WINFIELD ORIGINAL - Red, Blue, Gold                                                             | 25/200              | 1,254.05 | 250.81     | 31.35               | 1,379.46 | 275.89     | 34.49    | 38.65     |
|            | ROTHMANS - Red, Blue, Gold, Green                                                               | 25/200              | 1,220.56 | 244.11     | 30.51               | 1,342.62 | 268.52     | 33.57    | 37.60     |
|            | ROTHMANS COOL CRUSH - Red, Blue, Gold                                                           | 25/200              | 1,127.97 | 225.59     | 28.20               | 1,240.77 | 248.15     | 31.02    | 34.75     |
| 30s        | BENSON & HEDGES <sup>2</sup> - Classic (Red), Smooth (Blue)                                     | 30/180              | 1,401.53 | 252.28     | 42.05               | 1,541.68 | 277.50     | 46.25    | 51.80     |
|            | WINFIELD OPTIMUM <sup>2</sup> - Crush Blue, Crush Gold, Crush Sky                               | 30/180              | 1,275.22 | 229.54     | 38.26               | 1,402.74 | 252.49     | 42.08    | 47.15     |
|            | WINFIELD ORIGINAL <sup>2</sup> - Red, Blue, Gold, Sky Blue, Grey                                | 30/180              | 1,304.73 | 234.85     | 39.14               | 1,435.20 | 258.34     | 43.06    | 48.25     |
|            | ROTHMANS - Red, Blue, Gold                                                                      | 30/180              | 1,171.47 | 210.86     | 35.14               | 1,288.62 | 231.95     | 38.66    | 43.30     |
| 40s        | WINFIELD ORIGINAL - Blue, Gold                                                                  | 40/120              | 1,273.18 | 152.78     | 50.93               | 1,400.50 | 168.06     | 56.02    | 62.75     |
|            | ROTHMANS - Red, Blue, Gold, Silver, Green                                                       | 40/120              | 1,196.38 | 143.57     | 47.86               | 1,316.02 | 157.92     | 52.64    | 59.00     |
| 50s        | ROTHMANS - Red <sup>1</sup> , Blue, Gold, Green <sup>1</sup>                                    | 50/200              | 1,261.79 | 252.36     | 63.09               | 1,387.96 | 277.59     | 69.40    | 77.75     |

\* Recommended Retail Prices: RRP's are recommended only and retailers retain the right to determine their own retail prices.

<sup>1</sup> Not available for sale in Specialists

<sup>2</sup> 30/180 carton configuration not available for sale in Specialists

### NOTE

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|                    |                                                                             | GST exclusive price |                 |           |           | GST inclusive price |           |           |            |
|--------------------|-----------------------------------------------------------------------------|---------------------|-----------------|-----------|-----------|---------------------|-----------|-----------|------------|
|                    |                                                                             | Pouch / Outer       | WSP Kg          | WSP Outer | WSP Pouch | WSP Kg              | WSP Outer | WSP Pouch | RRP Pouch* |
| <b>Tobacco</b>     |                                                                             |                     |                 |           |           |                     |           |           |            |
| 15g                | PORT ROYAL 15g ZIP LOCK <sup>3</sup> - Original Rum & Wine, Highland Whisky | 15g/75g             | 1,611.57        | 120.87    | 24.17     | 1,772.72            | 132.96    | 26.59     | 29.80      |
|                    | CAPSTAN 15g ZIP LOCK <sup>3</sup> - Maker's Blend                           | 15g/75g             | 1,595.26        | 119.64    | 23.93     | 1,754.78            | 131.60    | 26.32     | 29.50      |
| 20g                | WINFIELD 20g ZIP LOCK <sup>3</sup> - Red, Blue, Gold                        | 20g/100g            | 1,642.54        | 164.25    | 32.85     | 1,806.79            | 180.68    | 36.14     | 40.50      |
|                    | ROTHMANS 20g ZIP LOCK <sup>3</sup> - Red, Blue, Gold                        | 20g/100g            | 1,526.89        | 152.69    | 30.54     | 1,679.57            | 167.96    | 33.59     | 37.65      |
| 25g                | PORT ROYAL 25g ZIP LOCK - Original Rum & Wine, Highland Whisky <sup>4</sup> | 25g/125g            | 1,662.82        | 207.85    | 41.57     | 1,829.10            | 228.64    | 45.73     | 51.25      |
|                    | PORT ROYAL 25g ZIP LOCK - Raw                                               | 25g/125g            | 1,585.14        | 198.14    | 39.63     | 1,743.65            | 217.95    | 43.59     | 48.85      |
|                    | WINFIELD 25g ZIP LOCK - Red, Blue, Gold                                     | 25g/125g            | 1,595.04        | 199.38    | 39.88     | 1,754.54            | 219.32    | 43.87     | 49.15      |
|                    | WINFIELD OPTIMUM 25g ZIP LOCK - Blue, Gold                                  | 25g/125g            | 1,495.88        | 186.98    | 37.40     | 1,645.46            | 205.68    | 41.14     | 46.10      |
|                    | ROTHMANS 25g ZIP LOCK - Red, Blue, Gold                                     | 25g/125g            | 1,471.08        | 183.88    | 36.78     | 1,618.18            | 202.27    | 40.46     | 45.35      |
|                    | CAPSTAN 25g ZIP LOCK - Maker's Blend                                        | 25g/125g            | 1,479.46        | 184.93    | 36.99     | 1,627.40            | 203.42    | 40.69     | 45.60      |
|                    | HOLIDAY 25g ZIP LOCK - Bright Blue                                          | 25g/125g            | 1,462.93        | 182.87    | 36.57     | 1,609.22            | 201.16    | 40.23     | 45.10      |
| 40g                | PORT ROYAL 40g ZIP LOCK - Original Rum & Wine                               | 40g/200g            | 1,713.84        | 342.77    | 68.55     | 1,885.22            | 377.05    | 75.41     | 84.50      |
|                    | WINFIELD 40g ZIP LOCK - Red, Blue, Gold                                     | 40g/200g            | 1,652.90        | 330.58    | 66.12     | 1,818.19            | 363.64    | 72.73     | 81.45      |
| 50g                | PORT ROYAL 50g ZIP LOCK - Original Rum & Wine                               | 50g/250g            | 1,662.00        | 415.50    | 83.10     | 1,828.20            | 457.05    | 91.41     | 102.40     |
|                    | WINFIELD 50g ZIP LOCK - Red, Blue, Gold                                     | 50g/250g            | 1,652.07        | 413.02    | 82.60     | 1,817.27            | 454.32    | 90.86     | 101.80     |
| <b>Cigars</b>      |                                                                             |                     | Cigars Per Pack | WSP 100   | WSP Pack  | WSP 100             | WSP Pack  | RRP Pack* |            |
|                    | CAPTAIN BLACK - Classic, Cherise, Dark Crema                                |                     | 20              | 161.01    | 32.20     | 177.12              | 35.42     | 43.85     |            |
| <b>Accessories</b> |                                                                             |                     | Units Per Box   |           | WSP Box   |                     | WSP Box   | RRP Unit* |            |
|                    | ROLLIES - Cigarette Papers                                                  |                     | 100 Pkts        |           | 20.00     |                     | 22.00     | 0.38      |            |

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<sup>3</sup> Not available for sale in QLD/NT

<sup>4</sup> Only available for sale in QLD/NT

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