

# MERCHANDISING UPDATE

DECEMBER 19 2019

## PRODUCT NUMBER CHANGES

| OLD PROD. NO. | SOH OLD PROD | NEW PROD. NO. | DESCRIPTION               | SIZE | REASON      |
|---------------|--------------|---------------|---------------------------|------|-------------|
| 202518        | 0            | 494565        | LONGBEACH RICH BLUE       | 45GM | SIZE CHANGE |
| 223351        | 0            | 494442        | LONGBEACH ORIGINAL YELLOW | 45GM | SIZE CHANGE |

## METCASH CARTON SIZE CHANGES

| Product No. | Description                    | Size | Old Carton Size | Old Buy | New Carton Size | New Buy |
|-------------|--------------------------------|------|-----------------|---------|-----------------|---------|
| 801721      | BONDS WASH BAG HOSIERY&LNGERIE | 1EA  | 4               | \$21.99 | 6               | \$32.96 |

## DIRECT NEW LINES

|     | Product No | Supplier No | Supplier Name              | Description                          | RQPU |
|-----|------------|-------------|----------------------------|--------------------------------------|------|
| DIR | 525536     | 40050kk     | Eden Foods (Kez'S Kitchen) | KEZ G/F CHEWY BRWNIES P/BUTTER 210GM | 6    |
| DIR | 524963     | 40421a      | Nature Foods               | NF ORG NOYA ABC NUT BUTTER 250GM     | 6    |
| DIR | 524971     | 40421a      | Nature Foods               | NF ORG NOYA ALMD NUT BUTTER 250GM    | 6    |
| DIR | 524998     | 40421a      | Nature Foods               | NF ORG NOYA CSHW NUT BUTTER 250GM    | 6    |
| DIR | 525173     | 40328a      | Soulfresh Tas Pty Ltd      | LO BROS RSPBERRY/PLUM KOMBUCHA 750ML | 6    |
| DIR | 525181     | 40328a      | Soulfresh Tas Pty Ltd      | LO BROS BLUEBERRY KOMBUCHA 750ML     | 6    |
| DIR | 525341     | 40328a      | Soulfresh Tas Pty Ltd      | THE GOODS VEGAN MAYO 475GM           | 12   |
| DIR | 525413     | 40328a      | Soulfresh Tas Pty Ltd      | ECOSTORE SHAMPOO NORMAL 350ML        | 5    |
| DIR | 525448     | 40328a      | Soulfresh Tas Pty Ltd      | ECOSTORE CONDITIONER NORMAL 350ML    | 5    |
| DIR | 525501     | 40328a      | Soulfresh Tas Pty Ltd      | ECOSTORE SHAMPOO DRY/DAMAGED 350ML   | 5    |
| DIR | 525528     | 40328a      | Soulfresh Tas Pty Ltd      | ECOSTORE CONDITIONER DRY/DAMGD 350ML | 5    |
| DIR | 525544     | 40438a      | Tasmanian Gift Wrap        | TGW A7 WK TO PG DIARY 2020 1EA       | 12   |
| DIR | 525552     | 40438a      | Tasmanian Gift Wrap        | TGW PARTY STREAMER BLOWOUT 8PK       | 12   |
| DIR | 525122     | 40197a      | Vmb Distributors           | AFI CARAMEL MUD CAKE 500GM           | 6    |
| DIR | 525157     | 40197a      | Vmb Distributors           | AFI DBL CHOC CHIP COOKIES 8PK        | 12   |
| DIR | 525165     | 40197a      | Vmb Distributors           | AFI OAT & RAISIN COOKIES 8PK         | 12   |

## DIRECT WHOLESALE PRICING CHANGES

| PRODUCT NUMBER | DESCRIPTION                    | SIZE  | RQPU | GST | OLD WSL  | NEW WSL  | WSL DATE  | Comments |
|----------------|--------------------------------|-------|------|-----|----------|----------|-----------|----------|
| 549044         | SPLICE PINE LIME               | 82ML  | 32   | 10  | \$42.63  | \$52.98  | 16-Dec-19 |          |
| 435370         | BEN & JERRYS CONE SWEET CONE   | 120ML | 12   | 10  | \$31.20  | \$31.22  | 16-Dec-19 |          |
| 607224         | UNCLE SABAS P/DOMS BBQ         | 35GM  | 12   | 10  | \$23.08  | \$20.98  | 16-Dec-19 |          |
| 607216         | UNCLE SABAS P/DOMS NAT         | 35GM  | 12   | 10  | \$23.08  | \$20.98  | 16-Dec-19 |          |
| 607240         | UNCLE SABAS P/DOMS SWT CHILLI  | 35GM  | 12   | 10  | \$23.08  | \$20.98  | 16-Dec-19 |          |
| 607232         | UNCLE SABAS P/DOMS TOMATO      | 35GM  | 12   | 10  | \$23.08  | \$20.98  | 16-Dec-19 |          |
| 607275         | UNCLE SABAS P/DOMS BBQ         | 70GM  | 12   | 10  | \$33.18  | \$30.17  | 16-Dec-19 |          |
| 607267         | UNCLE SABAS P/DOMS NAT         | 70GM  | 12   | 10  | \$33.18  | \$30.17  | 16-Dec-19 |          |
| 607259         | UNCLE SABAS P/DOMS SWT CHILLI  | 70GM  | 12   | 10  | \$33.18  | \$30.17  | 16-Dec-19 |          |
| 607283         | UNCLE SABAS P/DOMS TOMATO      | 70GM  | 12   | 10  | \$33.18  | \$30.17  | 16-Dec-19 |          |
| 762160         | B/RITE A/BALD HNY YLW BOX SQZ  | 400GM | 10   | 0   | \$50.00  | \$60.00  | 30-Dec-19 |          |
| 762179         | B/RITE A/BALD HNY STRINGY BARK | 500GM | 6    | 0   | \$33.00  | \$36.00  | 30-Dec-19 |          |
| 762187         | B/RITE A/BALD HNY STRINGY BARK | 1KG   | 8    | 0   | \$83.20  | \$92.00  | 30-Dec-19 |          |
| 762195         | B/RITE A/BALD HNY FLORAL500GM  | 500GM | 6    | 0   | \$30.00  | \$34.20  | 30-Dec-19 |          |
| 762208         | B/RITE A/BALD HNY FLORAL 1KG   | 1KG   | 8    | 0   | \$76.00  | \$88.00  | 30-Dec-19 |          |
| 762216         | B/RITE A/BALD HNY RAW ORGANIC  | 500GM | 6    | 0   | \$39.00  | \$43.20  | 30-Dec-19 |          |
| 762224         | B/RITE A/BALD HNY MANUKA 55+   | 500GM | 12   | 0   | \$192.00 | \$211.20 | 30-Dec-19 |          |
| 622803         | ARCHIBALD HONEY RED GUM        | 500GM | 6    | 0   | \$33.00  | \$36.00  | 30-Dec-19 |          |
| 622838         | ARCHIBALD HONEY BANKSIA        | 500GM | 6    | 0   | \$33.00  | \$36.00  | 30-Dec-19 |          |
| 798091         | EFH MAEPLOY RED CURRY PSTE     | 400GM | 24   | 0   | \$79.20  | \$81.84  | 30-Dec-19 |          |
| 798366         | EFH MAEPLOY GRN CURRY PASTE    | 400GM | 24   | 0   | \$79.20  | \$81.84  | 30-Dec-19 |          |
| 731516         | EFH TANIA SLICED MANGOES       | 425GM | 24   | 0   | \$34.32  | \$35.76  | 30-Dec-19 |          |
| 799107         | EFH TANIA BAMBOO SHOOTS        | 230GM | 24   | 0   | \$34.32  | \$35.76  | 30-Dec-19 |          |
| 799350         | EFH TANIA SLCED WTR CHTNUTS    | 230GM | 24   | 0   | \$34.32  | \$35.76  | 30-Dec-19 |          |