

# MERCHANDISING UPDATE

SEPTEMBER 26 2019

## PRODUCT NUMBER CHANGES

| OLD PROD. NO. | SOH OLD PROD | NEW PROD. NO. | DESCRIPTION                       | SIZE | REASON      |
|---------------|--------------|---------------|-----------------------------------|------|-------------|
| 227491        | 0            | 176102        | BABYLOVE COSIFIT JUMBO TODDLER    | 69PK | SIZE CHANGE |
| 227483        | 0            | 176110        | BABYLOVE COSIFIT JUMBO CRAWLER    | 81PK | SIZE CHANGE |
| 357114        | 0            | 176129        | BABYLOVE NAPPIES NEWBORN BULK     | 48PK | SIZE CHANGE |
| 357042        | 0            | 176137        | BABYLOVE NAPPIES INFANT BULK      | 44PK | SIZE CHANGE |
| 240696        | 0            | 176145        | BABYLOVE NAPPIES CRAWLER BULK     | 40PK | SIZE CHANGE |
| 240821        | 0            | 176153        | BABYLOVE NAPPIES TODDLER BULK     | 34PK | SIZE CHANGE |
| 240733        | 0            | 176161        | BABYLOVE NAPPIES WALKER BULK      | 28PK | SIZE CHANGE |
| 239468        | 0            | 176188        | BABYLOVE NAPPIES JUNIOR BULK      | 26PK | SIZE CHANGE |
| 227598        | 0            | 176401        | BABYLOVE COSIFIT JUMBO WALKER     | 62PK | SIZE CHANGE |
| 971560        | 0            | 983967        | YOPLAIT YOGHURT CLASSICS 160GM    | 6PK  | SIZE CHANGE |
| 951949        | 0            | 983975        | YOPLAIT YOGHURT VANILLA 160GM     | 6PK  | SIZE CHANGE |
| 991502        | 0            | 625721        | YOPLAIT YOG BERRY PUNNET 160GM    | 6PK  | SIZE CHANGE |
| 926583        | 0            | 625748        | YOPLAIT FORME FRENCH VAN 160GM    | 6PK  | SIZE CHANGE |
| 991561        | 0            | 983692        | YOPLAIT FORME BERRY HARVEST 160GM | 6PK  | SIZE CHANGE |

## NEW DIRECT LINES

|      | Product No | Supplier No | Supplier Name                  | Description                         | RQPU |
|------|------------|-------------|--------------------------------|-------------------------------------|------|
| DIR  | 764537     | 40050t      | Eden Foods (Great Temptations) | G/TEMPT FAIRY CAKES 200G 4PK        | 12   |
| DIR  | 764545     | 40050t      | Eden Foods (Great Temptations) | G/TEMPT MUFNUT 200G 4PK             | 12   |
| DIR  | 764561     | 40050t      | Eden Foods (Great Temptations) | G/TEMPT CHOC SPECKLES 170G 4PK      | 12   |
| DIR  | 770814     | 40050z      | Eden Foods (Dingo Treats)      | DINGO BOOMERANGS 180GM              | 4    |
| DIR  | 764588     | 40200f      | Juicy Isle Pty Ltd (Frucor)    | ROCKSTAR BEACH BLEND 500ML          | 12   |
| DIR  | 764748     | 40200f      | Juicy Isle Pty Ltd (Frucor)    | V BERRY TWIST S/FREE 250ML 250ML    | 24   |
| DIR  | 764756     | 40200f      | Juicy Isle Pty Ltd (Frucor)    | V BERRY TWIST S/FREE 500ML 500ML    | 12   |
| DIR  | 770822     | 40200f      | Juicy Isle Pty Ltd (Frucor)    | MAXIMUS MANGO P/FRUIT 1LT           | 12   |
| DIR  | 764895     | 40062a      | M & M Young                    | PEANUT BRITTLE 135GM                | 20   |
| MTSH | 865426     | 31531a      | Metcash Trading Limited        | MAXIBLOCK S/S FCE SPF50+ 75ML       | 6    |
| MTSH | 865506     | 31531a      | Metcash Trading Limited        | MAXIBLOCK I/R OBAKR SPF50 100ML     | 6    |
| MTSH | 865530     | 31531a      | Metcash Trading Limited        | MAXIBLOCK KNDR SPF50 TUBE 100ML     | 6    |
| DIR  | 764908     | 40282a      | Smart Chef Pty Ltd             | S/CHEF SNGL SHOT SPR GLUE 1ML 4PK   | 12   |
| DIR  | 765150     | 40282a      | Smart Chef Pty Ltd             | S/CHEF WOOD FIX GLUE HIGH STR 120ML | 12   |
| DIR  | 764916     | 40282a      | Smart Chef Pty Ltd             | S/CHEF EPOXY GLUE SPR HIGH STR 6ML  | 12   |

|     |        |        |                                   |                                      |    |
|-----|--------|--------|-----------------------------------|--------------------------------------|----|
| DIR | 764924 | 40282a | Smart Chef Pty Ltd                | S/CHEF ULTRAREPAIRGLUE(FLEX/WA 12GM  | 12 |
| DIR | 764991 | 40282a | Smart Chef Pty Ltd                | S/CHEF CONTACT CEMENT 30ML           | 12 |
| DIR | 765046 | 40282a | Smart Chef Pty Ltd                | S/CHEF SHOE GLUE 50ML                | 12 |
| DIR | 765054 | 40282a | Smart Chef Pty Ltd                | S/CHEF PLSTC FIX ADHEASIVE 3ML 3PK   | 12 |
| DIR | 765062 | 40282a | Smart Chef Pty Ltd                | S/CHEF CLR SILICONE W NOZZEL 50GM    | 12 |
| DIR | 765070 | 40282a | Smart Chef Pty Ltd                | S/CHEF NO MORE NAILS CNSTRCTN 40GM   | 12 |
| DIR | 765177 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND SOUP LADLE S/S 1EA     | 4  |
| DIR | 765193 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND SOUP LADLE S/S 1EA     | 4  |
| DIR | 765273 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND SOLID SPOON S/S 1EA    | 4  |
| DIR | 765281 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND POTATO MASHR S/S 1EA   | 4  |
| DIR | 765441 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND SLOTTD SPOON S/S 1EA   | 4  |
| DIR | 765556 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND CAN OPENER S/S 1EA     | 4  |
| DIR | 765572 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND GARLIC PRESS S/S 1EA   | 4  |
| DIR | 765580 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND CAN OPENER S/S 1EA     | 4  |
| DIR | 765601 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND ICECRM SCOOP S/S 1EA   | 4  |
| DIR | 765636 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND PIZZA CUTTER S/S 1EA   | 4  |
| DIR | 765660 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND SWIVEL PEELER 1EA      | 4  |
| DIR | 765724 | 40282a | Smart Chef Pty Ltd                | WILTSHIRE IND Y PEELER 1EA           | 4  |
| DIR | 770865 | 40056a | Streets Ice Cream (T.I.W. Direct) | MAGNUM BROWNIE 75ML                  | 25 |
| DIR | 771008 | 40056a | Streets Ice Cream (T.I.W. Direct) | MAGNUM DBL DIPPED DUET 85ML          | 20 |
| DIR | 771016 | 40056a | Streets Ice Cream (T.I.W. Direct) | CORNETTO UNICORN 135ML               | 24 |
| DIR | 771112 | 40056a | Streets Ice Cream (T.I.W. Direct) | PADDLE POP CRML CHOC 70ML            | 32 |
| DIR | 771139 | 40056a | Streets Ice Cream (T.I.W. Direct) | BLUE RIBBON CHOC PROTEIN BAR 67ML    | 25 |
| DIR | 771147 | 40056a | Streets Ice Cream (T.I.W. Direct) | GAYTIME VIOLET CRUMBLE 105ML         | 20 |
| DIR | 771171 | 40056b | Streets Ice Cream                 | BEN&JERRYS C/CHIP C/DOUGH CORE 458ML | 8  |
| DIR | 771155 | 40056a | Streets Ice Cream (T.I.W. Direct) | CORNETTO VEGAN 90ML                  | 24 |
| DIR | 771163 | 40056a | Streets Ice Cream (T.I.W. Direct) | WEIS BAR P/FRUIT COCONUT 70ML        | 25 |
| DIR | 766639 | 40497a | Sweet Cuts                        | BAZIC MATHEMATICS TOOL SET 1PK       | 6  |
| DIR | 766962 | 40497a | Sweet Cuts                        | BAZIC SWIRL GLITTER GLUE 4PK         | 6  |
| DIR | 767252 | 40497a | Sweet Cuts                        | FIERO FIBRE TIP PEN ASSTD 3PK        | 6  |
| DIR | 767447 | 40497a | Sweet Cuts                        | BAZIC WHITE GLUE DUAL TIP 29.5ML     | 6  |
| DIR | 767463 | 40497a | Sweet Cuts                        | BAZIC ROYAL ROLLERBALL PEN BLK 3PK   | 6  |
| DIR | 767594 | 40497a | Sweet Cuts                        | BAZIC FLUORESCENT GEL PENS 6PK       | 6  |
| DIR | 768124 | 40497a | Sweet Cuts                        | MINI CRAFT PEGS 50PK                 | 6  |
| DIR | 768626 | 40497a | Sweet Cuts                        | NATURAL CRAFT STICKS 100PK           | 6  |
| DIR | 768992 | 40497a | Sweet Cuts                        | BAZIC CHALK & ERASER SET 3PK         | 6  |
| DIR | 769047 | 40497a | Sweet Cuts                        | BAZIC TWIST CRAYONS 8PK              | 6  |
| DIR | 769223 | 40497a | Sweet Cuts                        | OLYMPIC 11B ENVELOPES 100PK          | 5  |
| DIR | 769231 | 40497a | Sweet Cuts                        | BAZIC WASHABLE MARKERS 8PK 8PK       | 6  |
| DIR | 769565 | 40497a | Sweet Cuts                        | BAZIC WASHABLE MARKERS 12PK 12PK     | 6  |
| DIR | 769776 | 40497a | Sweet Cuts                        | BAZIC PRMRY CLR GLITTER SHAKER 60GM  | 6  |
| DIR | 769784 | 40497a | Sweet Cuts                        | STAEDTLER 430 STICK PEN ASSTD 6PK    | 6  |
| DIR | 770400 | 40497a | Sweet Cuts                        | RAZORLINE A4 LMNTNG POUCH 80MI 1EA   | 6  |
| DIR | 770419 | 40497a | Sweet Cuts                        | BAZIC A4 SKETCH PAD 40SH             | 6  |
| DIR | 770574 | 40497a | Sweet Cuts                        | PLANET ARK A4 COPY PAPER WHITE 500SH | 5  |
| DIR | 770646 | 40497a | Sweet Cuts                        | ORG ECO FRIENDLY BABY WIPES 80PK     | 6  |

|     |        |        |                     |                                     |    |
|-----|--------|--------|---------------------|-------------------------------------|----|
| DIR | 770806 | 40497a | Sweet Cuts          | S/C PLASTIC BUCKET 9.3LT            | 20 |
| DIR | 769792 | 40497a | Sweet Cuts          | PAPER MATE K/METRIC PEN BLUE 5PK    | 6  |
| DIR | 769856 | 40497a | Sweet Cuts          | PAPER MATE K/METRIC PEN BLK 5PK     | 6  |
| DIR | 765951 | 40497a | Sweet Cuts          | CREPE PAPER SCARLET 240CM           | 12 |
| DIR | 766030 | 40497a | Sweet Cuts          | CREPE PAPER NAVY BLUE 240CM         | 12 |
| DIR | 766049 | 40497a | Sweet Cuts          | CREPE PAPER HONEY 240CM             | 12 |
| DIR | 766321 | 40497a | Sweet Cuts          | MILFORD A4 10 CLMN ANALYSIS BOO 1EA | 5  |
| DIR | 766452 | 40497a | Sweet Cuts          | MILFORD A4 3 CLMN ANALYSIS BOOK 1EA | 5  |
| DIR | 766532 | 40497a | Sweet Cuts          | MILFORD A4 4 CLMN ANALYSIS BOOK 1EA | 5  |
| DIR | 770726 | 40497a | Sweet Cuts          | MILFORD A4 8 CLMN ANALYSIS BOOK 1EA | 5  |
| DIR | 769725 | 40497a | Sweet Cuts          | FOSKA WHITE CHALK 12PK              | 6  |
| DIR | 769741 | 40497a | Sweet Cuts          | COLOURED CHALK 12PK                 | 6  |
| DIR | 769864 | 40497a | Sweet Cuts          | SHIMMER&SHINE JMBO CLRBOOK 192 1EA  | 6  |
| DIR | 769872 | 40497a | Sweet Cuts          | PAW PATROL JMBO CLRBOOK 192PG 1EA   | 6  |
| DIR | 770021 | 40497a | Sweet Cuts          | AVENGERS JMBO CLRBOOK 192PG 1EA     | 6  |
| DIR | 770072 | 40497a | Sweet Cuts          | TOY STORY JMBO CLRBOOK 192PG 1EA    | 6  |
| DIR | 770128 | 40497a | Sweet Cuts          | THE LION KING JMBO CLRBOOK 192 1EA  | 6  |
| DIR | 770160 | 40497a | Sweet Cuts          | VAMPIRINA JMBO CLRBOOK 192PG 1EA    | 6  |
| DIR | 770427 | 40497a | Sweet Cuts          | ALPEN GOLD BALLOON 15PK             | 12 |
| DIR | 770435 | 40497a | Sweet Cuts          | ALPEN SILVER BALLOON 15PK           | 12 |
| DIR | 770443 | 40497a | Sweet Cuts          | ALPEN RED BALLOON 15PK              | 12 |
| DIR | 770451 | 40497a | Sweet Cuts          | ALPEN WHITE BALLOON 15PK            | 12 |
| DIR | 770478 | 40497a | Sweet Cuts          | ALPEN BLK BALLOON 15PK              | 12 |
| DIR | 770486 | 40497a | Sweet Cuts          | ALPEN BLUE BALLOON 15PK             | 12 |
| DIR | 770494 | 40497a | Sweet Cuts          | ALPEN YELLOW BALLOON 15PK           | 12 |
| DIR | 770507 | 40497a | Sweet Cuts          | ALPEN GREEN BALLOON 15PK            | 12 |
| DIR | 770515 | 40497a | Sweet Cuts          | ALPEN ORANGE BALLOON 15PK           | 12 |
| DIR | 763024 | 40438a | Tasmanian Gift Wrap | TGW PULLBACK&GO F/YARD VEHICLE 1EA  | 1  |
| DIR | 763227 | 40438a | Tasmanian Gift Wrap | TGW GLTTRY MERMAID JIGSAW 100P 1EA  | 1  |
| DIR | 763032 | 40438a | Tasmanian Gift Wrap | TGW PULLBACK&GO EMRGNCY VEHICL 1EA  | 1  |
| DIR | 763040 | 40438a | Tasmanian Gift Wrap | TGW PULLBACK&GO CNSTRCTN VEHIC 1EA  | 1  |
| DIR | 763382 | 40438a | Tasmanian Gift Wrap | TGW NEON OCEAN PUZZLE 100PC 1EA     | 1  |
| DIR | 763446 | 40438a | Tasmanian Gift Wrap | TGW CALLIGRAPHY KIT 1EA             | 1  |
| DIR | 763454 | 40438a | Tasmanian Gift Wrap | TGW INKREDIBLES INK DINOSAURS 1EA   | 1  |
| DIR | 763489 | 40438a | Tasmanian Gift Wrap | TGW INKREDIBLES INK FROZEN 1EA      | 1  |
| DIR | 763817 | 40438a | Tasmanian Gift Wrap | TGW INKREDIBLES INK PAW PATROL 1EA  | 1  |
| DIR | 763956 | 40438a | Tasmanian Gift Wrap | TGW INKREDIBLES INK UNICORN 1EA     | 1  |
| DIR | 764027 | 40438a | Tasmanian Gift Wrap | TGW INKREDIBLES INK MY LITTLE 1EA   | 1  |
| DIR | 764529 | 40438a | Tasmanian Gift Wrap | TGW COLOURING BOOK 1EA              | 1  |

## DIRECT WHOLESALE PRICING CHANGES

| PRODUCT NUMBER | DESCRIPTION                    | SIZE  | RQPU | GST | OLD WSL | NEW WSL | WSL DATE  |
|----------------|--------------------------------|-------|------|-----|---------|---------|-----------|
| 499796         | LJ ORG M/G NACHO CHIPOTLE CHIP | 156GM | 12   | 10  | \$61.02 | \$54.48 | 30-Sep-19 |
| 592907         | LJ ORG M/G SEA SALT CHIPS      | 170GM | 12   | 10  | \$61.02 | \$54.48 | 30-Sep-19 |
| 592931         | LJ ORG M/G MLD GRN MOJO CHIPS  | 156GM | 12   | 10  | \$61.02 | \$54.48 | 30-Sep-19 |
| 592966         | LJ ORG M/G S/TIME BLUES CHIPS  | 156GM | 12   | 10  | \$61.02 | \$54.48 | 30-Sep-19 |
| 592974         | LJ ORG M/G SWT POTATO CHIPS    | 156GM | 12   | 10  | \$61.02 | \$54.48 | 30-Sep-19 |
| 769987         | LJ ORG M/G SUB LIME CHIPS      | 156GM | 12   | 10  | \$61.02 | \$54.48 | 30-Sep-19 |
| 411432         | LJ ORG M/G JALAPENO LIME CHIPS | 156GM | 12   | 10  | \$61.02 | \$54.48 | 30-Sep-19 |
| 460445         | LJ ORG M/G CHIA & QUINOA CHIPS | 312GM | 9    | 10  | \$58.55 | \$51.09 | 30-Sep-19 |
| 479138         | PARAMOUNT PINK SALMON          | 100GM | 24   | 0   | \$44.24 | \$55.36 | 30-Sep-19 |
| 479146         | PARAMOUNT PINK SALMON          | 210GM | 12   | 0   | \$38.37 | \$54.15 | 30-Sep-19 |
| 479154         | PARAMOUNT PINK SALMON          | 415GM | 12   | 0   | \$49.42 | \$66.46 | 30-Sep-19 |
| 479170         | PARAMOUNT SOCKEYE SALMON       | 100GM | 24   | 0   | \$73.79 | \$85.79 | 30-Sep-19 |
| 479189         | PARAMOUNT SOCKEYE SALMON       | 210GM | 12   | 0   | \$53.60 | \$71.82 | 30-Sep-19 |
| 732092         | EFH TANIA GINGER IN SYRUP      | 270GM | 12   | 0   | \$36.36 | \$38.28 | 30-Sep-19 |