

Nestle Purina							Natures Best 21/10/2024 Pricing									
CODE	DESCRIPTION		RQPU	Retail	Margin		Code	Description	Size	RQPU	RRP	Margin	Margin % Improvement	RSP Improvement	Comment	
421956	TC TRAINING PADS	8PK	24	\$11.95	52.96%	➡	878286	SIMPLE SOLUTIONS TRAINING PADS	14PK	4	\$15.35	53.64%	0.67%	\$3.18	Larger pack size cheaper per unit	
422158	TC BEDDING FRESH SPRAY	275ML	5	\$14.95	44.74%	➡	869136	SIMPLE SLTN CAT TRAY DEODORISR	500ML	1	\$20.50	52.67%	7.93%	\$3.68	Larger pack size cheper per ml	
519734	TC DOG LEAD EVERDAY 120CM	1EA	48	\$22.95	44.83%	➡	869013	FURWEAR BSC DOG LEAD BLK LRG	1EA	1	\$11.50	61.45%	16.62%	\$11.45		
519849	TC DOG COLLAR EVERDAY S	1EA	48	\$18.95	44.80%	➡	868619	FURWEAR BSC DOG COLLR RED SML	1EA	1	\$4.95	55.11%	10.31%	\$14.00		
519857	TC DOG COLLAR EVERDAY M	1EA	48	\$19.95	44.81%	➡	868686	FURWEAR BSC DOG COLLR RED MED	1EA	1	\$6.95	64.07%	19.26%	\$13.00		
519865	TC DOG COLLAR EVERDAY L	1EA	48	\$20.95	44.82%	➡	868782	FURWEAR BSC DOG COLLR RED LRG	1EA	1	\$8.95	62.88%	18.07%	\$12.00		
519873	TC DOG COLLAR REFLECTIVE S	1EA	48	\$20.95	44.82%	➡	874269	FURWEAR REFL DOG COLLAR RED S	1EA	1	\$6.95	64.07%	19.26%	\$14.00		
520225	TC DOG COLLAR REFLECTIVE M	1EA	48	\$21.95	44.82%	➡	874277	FURWEAR REFL DOG COLLAR RED M	1EA	1	\$7.95	61.67%	16.85%	\$14.00		
520233	TC DOG COLLAR REFLECTIVE L	1EA	48	\$22.95	44.83%	➡	874330	FURWEAR REFL DOG COLLAR RED L	1EA	1	\$9.95	63.85%	19.02%	\$13.00		
520276	TC DOG LEAD REFLECTIVE 120CM	1EA	48	\$23.95	44.84%	➡	874349	FURWEAR REF DOG LEAD BLK LGE	1EA	1	\$14.95	61.00%	16.16%	\$9.00		
520292	TC DOG COLLAR CMFRT NEOPRENE S	1EA	48	\$20.95	44.82%	➡	868766	FURWEAR PAD DOG COLLAR BLU SML	1EA	1	\$6.95	64.07%	19.26%	\$14.00		
520364	TC DOG COLLAR CMFRT NEOPRENE M	1EA	48	\$21.95	44.82%	➡	874453	FURWEAR PADDED DOG COLLAR BL S	1EA	1	\$7.95	61.67%	16.85%	\$14.00		
520479	TC DOG COLLAR CMFRT NEOPRENE L	1EA	48	\$22.95	44.83%	➡	874496	FURWEAR PADDED DOG COLLAR BL L	1EA	1	\$9.95	63.85%	19.02%	\$13.00		
520938	TC DOG LEAD CMFRT NEOPRN 120CM	1EA	48	\$23.95	44.84%	➡	874525	FURWEAR PAD D/CHAIN LEAD BLK L	1EA	1	\$14.95	64.83%	19.99%	\$9.00		
520946	TC CAT COLLAR REFLECTIVE	1EA	48	\$13.95	44.72%	➡	868598	FURWEAR REFLECT CAT COLLAR RED	1EA	1	\$4.95	60.89%	16.16%	\$9.00		
520954	TC CAT COLLAR EVERYDAY	1EA	48	\$12.95	44.70%	➡	868555	FURWEAR BASIC CAT COLLAR BLACK	1EA	1	\$4.95	60.89%	16.19%	\$8.00		
520962	TC CAT COLLAR RUFFLES FASHION	1EA	48	\$13.95	44.72%	➡	868563	FURWEAR BASIC CAT COLLAR PINK	1EA	1	\$4.95	60.89%	16.16%	\$9.00		
520989	TC PIXAR MIKE WAZOWSKI DOG TOY	1EA	48	\$18.50	41.67%	➡	874672	WAGTIME TUG ROPE W/HNDL 34CM	1EA	1	\$7.95	59.32%	17.65%	\$10.55		
521279	TC PIXAR SULLEY PLUSH DOG TOY	1EA	48	\$19.50	39.92%	➡	874728	WAGTIME DUMBELL ROPE TOY 22CM	1EA	1	\$9.95	57.33%	17.40%	\$9.55		
521287	TC PIXAR DORY CAT TOY	1EA	48	\$14.95	41.87%	➡	874736	WAGTIME BALL ROPE TOY 8CM	1EA	1	\$4.95	55.33%	13.46%	\$10.00		
521332	TC PIXAR ALIEN DOG TOY	1EA	48	\$10.95	40.43%	➡	874795	WAGTIME RUBBER BALL W/RPE 30CM	1EA	1	\$6.95	57.58%	17.15%	\$4.00		
521367	TC FREEZABLES	1EA	48	\$15.95	47.38%	➡	874963	WAGTIME S/S DENTL BALL S 6.5CM	1EA	1	\$4.95	55.33%	7.95%	\$11.00		
521607	TC DENTAROPE	1EA	48	\$16.50	44.93%	➡	875077	WAGTIME TENNIS BALL MINI 3PK	1EA	1	\$9.95	52.68%	7.75%	\$6.55		
521631	TC WHACKY DUCK	1EA	48	\$18.50	44.94%											
521658	TC PLUSHIMALS	1EA	48	\$15.95	44.76%	➡	875085	WAGTIME ZIGS MUSCR ZEBRA 26CM	1EA	1	\$14.95	38.19%	-6.56%	\$1.00	Line priced Toys for Customer ease	
521674	TC ENVIROTUG	1EA	24	\$12.50	47.82%	➡	875763	WAGTIME G/SHARING DUCK 28CM	1EA	1	\$14.95	48.13%	0.31%	-\$2.45	Line priced Toys for Customer ease	
521711	TC CUDDLECHEWS	1EA	48	\$17.95	44.79%	➡	875771	WAGTIME CROAKY SHAR FROG 23CM	1EA	1	\$14.95	53.06%	8.27%	\$3.00	Line priced Toys for Customer ease	
521754	TC WIND ME UP MOUSE	1EA	48	\$12.95	44.70%	➡	876109	WAGTIME LEMON FEATHERED CKN 28	1EA	1	\$14.95	45.04%	0.33%	-\$2.00	Line priced Toys for Customer ease	
521877	TC STRETCHY GRUNTER	1EA	48	\$16.50	44.93%	➡	876643	WAGTIME HONEY CHEERFUL CHEETAH	1EA	1	\$14.95	48.13%	3.19%	\$1.55	Line priced Toys for Customer ease	
522001	TC POM POM DANGLER	1EA	48	\$13.95	44.72%	➡	876723	WAGTIME REX DAZED CROC 33CM	1EA	1	\$14.95	41.28%	-3.44%	-\$1.00	Line priced Toys for Customer ease	
522511	TC MAZE KIBBLE FEEDER	1EA	48	\$17.50	47.39%	➡	876774	FELINE FIRST MAX MOUSE 9CM	1EA	1	\$4.95	59.11%	11.72%	\$12.55	Line priced Toys for Customer ease	
525579	TC DISNEY ROPE MICKY MOUSE	1EA	36	\$14.99	43.72%	➡	876926	FELINE FIRST YEL CRKL BALL 8CM	1EA	1	\$4.95	59.11%	15.40%	\$10.04	Line priced Toys for Customer ease	
525587	TC DISNEY PLUSH TOY MICKY MOUS	1EA	36	\$22.95	38.79%	➡	876950	FELINE FIRST FALLON FISH 11CM	1EA	1	\$4.95	59.11%	20.32%	\$18.00	Line priced Toys for Customer ease	
525739	TC DISNEY ADJ COLLAR SML DOG	1EA	120	\$3.95	44.30%	➡	877136	FELINE FIRST GNE RIB WAND 46CM	1EA	1	\$4.95	59.11%	14.81%	-\$1.00	Line priced Toys for Customer ease	
525771	TC DISNEY ADJ COLLAR MED DOG	1EA	120	\$3.95	44.30%	➡	877523	FELINE FIRST C/BALL OF STR 6CM	1EA	1	\$4.95	59.11%	14.81%	-\$1.00	Line priced Toys for Customer ease	
525798	TC DISNEY ADJ COLLAR LRG DOG	1EA	120	\$3.95	44.30%	➡	877750	FELINE FIRST RIP SHIMM FISH	1EA	1	\$4.95	59.11%	14.81%	-\$1.00	Line priced Toys for Customer ease	
741706	TC BRUSH & SHINE	1EA	48	\$16.95	47.24%	➡	878171	FURWEAR SLICKER BRUSH SMALL	1EA	1	\$16.95	41.72%	-5.52%	\$0.00		
741773	TC KNOT REMOVER & FLEA COMB	1EA	48	\$16.95	47.24%	➡	878198	FURWEAR PIN/BRISTLE BRUSH SML	1EA	1	\$22.95	50.92%	3.68%	-\$6.00		
741781	TC SLICKER & MASSAGER	1EA	48	\$16.97	47.30%	➡	878200	FURWEAR DESHEDDING RAKE SML	1EA	1	\$22.95	40.33%	-6.97%	-\$5.98		
741909	TC SLICKER & DETANGLING RAKE	1EA	48	\$16.95	47.24%	➡	878219	FURWEAR NAIL CLIPPER SMALL	1EA	1	\$16.95	46.07%	-1.17%	\$0.00		
741925	TC GROOMING SCISSOR	1EA	48	\$16.95	47.24%	➡	878227	FURWEAR NAIL SCISSOR XTRA SM	1EA	1	\$9.95	43.40%	-3.84%	\$7.00		
742004	TC NAIL CLIPPER	1EA	48	\$16.95	46.98%	➡	878235	FURWEAR PALM HELD RUB M/BRUSH	1EA	1	\$17.95	52.14%	5.16%	-\$1.00		
742119	TC GENTLE SHAMPOO	350ML	6	\$15.95	47.38%	➡	878243	GROOMERS S/SEL DEOD SPO 544ML	1EA	1	\$17.50	44.31%	-3.07%	\$4.69	Larger pack size cheper per ml	
742186	TC DETANGLING SHAMPOO	350ML	6	\$15.95	47.38%	➡	878251	GROOMERS S/S W/COAT SPO 544ML	1EA	1	\$17.50	44.31%	-3.07%	\$4.69	Larger pack size cheper per ml	
742258	TC DEODORISING SHAMPOO	350ML	6	\$15.95	47.38%	➡	878278	GROOMERS S/SEL HERB SPO 544ML	1EA	1	\$17.50	44.31%	-3.07%	\$4.69	Larger pack size cheper per ml	