

## RED BULL NPD ALLOCATION

## THE NEW RED BULL SUGARFREE COCONUT EDITION

Recently at Red Bull Australia we have launched the newest piece to our portfolio, Red Bull Sugarfree Coconut Edition. As a part of the launch, we have decided to allocate 1x case to your store, free of charge. One of our Striker's will visit your site within the coming weeks to assist with insights around how to best merchandise this product. Please see below in store asset's available for you.









ITEM CODE	PRODUCT DESCRIPTION	PACK SIZE	WSL PRICE	RRP
117938	Red Bull Sugarfree Coconut	12x250ml	\$24.29	\$2.85

## THE NEW SUGARFREE COCONUT EDITION

FLAVOURED ENERGY
DRINKS PLAY A DUAL ROLE OF
EXPANDING REPERTOIRE OF
EXISTING SHOPPERS AND DRIVING
TRIAL OF NEW SHOPPERS<sup>1</sup>

NO SUGAR FLAVOURS ARE THE FASTEST GROWING SUB-SEGMENT WITHIN ENERGY DRINKS, CONTRIBUTING 42% OF CATEGORY GROWTH<sup>2</sup>

RED BULL NO SUGAR
FLAVOURS OFFERS CHOICE
FOR YOUR CUSTOMERS
AND IS DELIVERING +\$2.6M
INCREMENTAL SALES TO
THE CATEGORY



## FLAVOUR PROFILE COCONUT, FRUITY, BERRIES, FRESH, FLORAL-VIOLET, CREAMY

ITEM DESCRIPTION	SKU	PACK	EAN/TUN	
RB SE COCONUT AU ALU CAN 12X250ML	RB244045	CAN	90456541	EAN
RB SF COCONUT AU ALU CAN 12X250ML		CASE	9002490271305	TUN

IURCE: 1. RED BUIL T&A STUDY WAVE 1, 2024. 2. ORCANA [RI] AU GROCERY CONVENIENCE, ENERGY DRINK NO SUGAR FLAVOURS, VALUE % GROWTH V5 YA (\$), MAT TO 05/05/