

New Insurance Partner Option – Austbrokers Countrywide

Dear IGA Retailer / TIR Member,

I am pleased to inform you of recent developments regarding TIR's insurance portfolio. Following a thorough evaluation process, we have selected Austbrokers Countrywide (Countrywide) as our designated insurance broker. Their successful bid not only presented competitive pricing but also encompassed an expansion of our insurance coverage and an enhancement in overall policy structures from our previous arrangements.

Countrywide is the preferred insurance partner for the Master Grocers Association (MGA), providing coverage to numerous member grocery establishments nationwide. Drawing upon their expertise, industry insight, and the commendable service they have already extended to TIR, I am confident that they are well-equipped to extend their support to all TIR member stores. They will offer valuable insights, guidance, and options during your insurance renewal assessments.

Countrywide also offers an inclusive and comprehensive policy catering specifically to grocery operators. In light of this, I strongly urge you to grant them the opportunity to conduct an insurance review and furnish you with a personalized quote for your store operations. To facilitate this process, TIR proposes to share your pertinent details with Countrywide, and which for clarification will only include your store's name, its landline number, and either the contact name of the store owner or store manager. If you prefer not to be contacted, please confirm the same by replying to Mitchell Kay at mitchell.kay@igatas.com.au no later than Friday, 18 August 2023. It's important to note that there is no obligation to engage with Countrywide; this is solely an avenue to acquire a competitive insurance quote, review, and options for your business.

Attached herewith is an information package provided by Countrywide for your perusal. Should you require further details, please don't hesitate to access the following link: [MGA Independent Retailers - Austbrokers Countrywide](#). For direct inquiries, you may contact Michael Hellis at M: 0417 865 866 or Fabian Pasquini at M: 0408 962 836. Alternatively, expect to hear from a representative of Countrywide in the near future.

Thank you for your attention to this matter.

Sincerely,

Grant Hinchcliffe
CEO
TASMANIAN INDEPENDENT RETAILERS.