

2020 Rates Proposal for Tasmanian Independent Retailers



25 October 2019

Dear Grant,

Thank you for the opportunity to present to you an exclusive rate proposal for your accommodation requirements at the Hotel Grand Chancellor Hobart as discussed in our recent correspondence.

To activate these rates, please indicate your acceptance of this proposal by signing and returning the document to me within 14 days. Your account information will then be updated in our reservation system to ensure you can have access to these rates immediately.

Reservations can be made by calling free phone 1800 SLEEPY (Aus) or 0800 2 SLEEP (NZ) or via our website www.grandchancellorhotels.com using your corporate access code.

Benefits of a Corporate Rate

- Dedicated Account Manager
- Rates are available for personal use
- Rates are available to subsidiary companies
- Loyalty Programmes – earn points and benefits for [booking](#) or [staying](#) with us
- Complimentary Wi-Fi at all Australian & New Zealand properties (refer to details on the following page)

If you would like to discuss any aspect of this proposal, please feel free to contact me personally.

We are looking forward to working with you throughout the year to ensure that we meet your expectations and enjoy a mutually beneficial partnership.

Kind regards,

Kimberley Odgers

Business Development Executive

Room Type	Rates Offered	Inclusions
Superior Mountain City Room	\$185	Parking, Wi-Fi, Pool, Gym, Sauna
Superior Harbour View Room	\$220	Parking, Wi-Fi, Pool, Gym, Sauna

Terms & Conditions

- Signed contracted rates are valid from 25 October 2019 through to 31 December 2020 and are exclusive to 'Tasmanian Independent Retailers.'
- Rates are quoted in Australian Dollars for our Australian Hotels and New Zealand Dollars for our New Zealand Hotels and are inclusive of GST. Should the government(s) change their charges, taxes or levies, we may be required to adjust these rates accordingly.
- Rates are per room per night and subject to availability, using the existing bedding in the rooms.
- Rates are nett, non-commissionable.
- Rates apply to individual room bookings. For groups of 10 rooms or more, please contact the hotel to discuss the best available rates. Please note that alternative booking conditions may apply.
- Check in is after 2pm and check out is before 11am, except for Hotel Grand Chancellor Hobart where check in is after 3pm, and Hotel Grand Chancellor Auckland City and Hotel Grand Chancellor Launceston where checkout is before 10am.
- During special events or peak periods, if your contracted rate is unavailable, the best available rate will be offered if the hotel is not already fully booked. Please note the specified events above.
- Rates are issued based upon expected annual room nights indicated in this document and agreed to by 'Tasmanian Independent Retailers.'
- The estimated room nights will be discussed with your Account Manager on a quarterly basis.
- This preferred rates proposal is valid for 14 days from the date of this contract. Please confirm your acceptance by email to the issuing hotel within this period for the contract to remain valid.
- Booking Procedures**
- Accepted rates can be booked directly with the hotel via our company website, phone, email or facsimile and only via the GDS with prior negotiation and approval.
- Accepted rates can be booked directly with your travel agent.
- Rates can be accessed by stating your company name and negotiated rates at the time of booking or by accessing your account via our website with your corporate access code.
- Please contact your Account Manager if you would like to book online via our website.
- Cancellations and No-shows**
- Cancellations must be made prior to 24 hours before arrival, to avoid one night's cancellation charge.
- Guaranteed guest rooms (i.e. rooms that are guaranteed by payment) will be held all night. Should the guest fail to arrive, a 'no-show' fee of one night's accommodation will be charged.
- Payment**
- All charges are to be paid on departure unless alternative arrangements have been made
- Credit cards accepted include: American Express, Diners Club, Visa, MasterCard and Debit Cards. Please note that payments made by credit card will incur a credit card surcharge at all New Zealand and Australian Hotels.
- Should your company wish to arrange credit facilities with our Hotel(s), please ask your Account Manager to send you an application form. Please note that upon receipt of your application, this then may take up to 2 weeks to complete the process.

Peak Events & Blackout Dates (dates inclusive)

Please note that peak event dates may have differing cancellation policies and other terms and conditions – please check with the Hotel's Reservations Team. Surcharges are per room per night, additional to the contracted rate.

Hotel	Peak Event Dates	Peak Events	Surcharge/Blackout
Hotel Grand Chancellor Hobart	26th December - 3rd January	Sydney to Hobart Yacht Race	Rack Rates Apply

Hotel Information

Please note Hotel Information prices are inclusive of GST and may be subject to price fluctuations during the year.

Hotel	Breakfast Usually Costs	Car-parking Costs
Hotel Grand Chancellor Hobart	\$31 for Full Buffet \$24 for Continental	\$9.00 per 24 hours (self-parking), \$18.00 per 24 hours (valet)

Annual Room Night Production Estimate

Hotel	Room Nights
Hotel Grand Chancellor Hobart	150 approx. per annum

Acceptance of Preferred Rates Agreement for Tasmanian Independent Retailers

Hotel	Yes – I accept the proposed quoted rates and all terms and conditions on behalf of Tasmanian Independent Retailers
Hotel Grand Chancellor Hobart	<input type="checkbox"/>

Company Name: Tasmanian Independent Retailers

Signature:

Name:

Title:

____ / ____ / 2019

Date:

Hotel Grand Chancellor Hobart :

Signature: *Kimberley Odgers*

Account Manager: Kimberley Odgers

Position: Business Development Executive

Date: 25/10/2019

Please complete this form and send it to:

Kimberley Odgers

bdesales@hgchobart.com.au