

# SIW Update

Statewide Independent  
Wholesalers



## Service Fee

Previously, we advised we would be moving to a \$ per carton Service Fee in September 2023. Unfortunately, because we are upgrading our Warehouse Management System and the move to Pronto ERP being delayed until February 2024, this change is not anticipated to take place until May 2024.

In the interim, we have a solution where the Service Fee % will be determined by the number of cartons purchased rather than \$ sales. The Service Fee will still be applied as a percentage of the product cost as it is currently because the current ERP system Pegasus, does not have the functionality to support a \$ based Service Fee.

The service fee scale will be amended as per **Table A**.

*The change will be effective 20 November 2023 and be subject to an annual adjustment and a review in March 2024.*

**Table A**

**Service Fee Scale - Effective 1/8/23**

\$ Based (current)			Carton Based (new)		
LOWER LIMIT	UPPER LIMIT	SF%	LOWER LIMIT	UPPER LIMIT	SF%
\$ 0	\$ 3,900	8.00	0	104	7.50%
\$ 3,901	\$ 6,400	6.50	105	171	6.10%
\$ 6,401	\$ 12,900	5.00	172	344	4.70%
\$ 12,901	\$ 19,400	4.00	345	517	3.75%
\$ 19,401	\$ 26,000	3.75	518	693	3.50%
\$ 26,001	\$ 32,300	3.50	694	862	3.30%
\$ 32,301	\$ 38,700	3.25	863	1032	3.05%
\$ 38,701	\$ 46,700	3.00	1033	1246	2.80%
\$ 46,701	\$ 54,200	2.75	1247	1446	2.60%
\$ 54,201	\$ 62,100	2.60	1447	1656	2.45%
\$ 62,101	\$ 72,500	2.50	1657	1934	2.35%
\$ 72,501	\$ 83,100	2.40	1935	2216	2.25%
\$ 83,101	\$ 93,400	2.30	2217	2491	2.15%
\$ 93,401	\$ 106,400	2.20	2492	2838	2.10%
\$ 106,401	\$ 119,200	2.15	2839	3179	2.05%
\$ 119,201	\$ 132,100	2.10	3180	3523	2.00%
\$ 132,101	\$ 145,300	2.05	3524	3875	1.95%
\$ 145,301	\$ 158,000	2.00	3876	4214	1.90%
\$ 158,001	\$ 171,000	1.95	4215	4561	1.85%
\$ 171,001	\$ 184,000	1.90	4562	4908	1.80%
\$ 184,001	\$ 197,000	1.85	4909	5254	1.75%
\$ 197,001		1.80	5255	0	1.70%

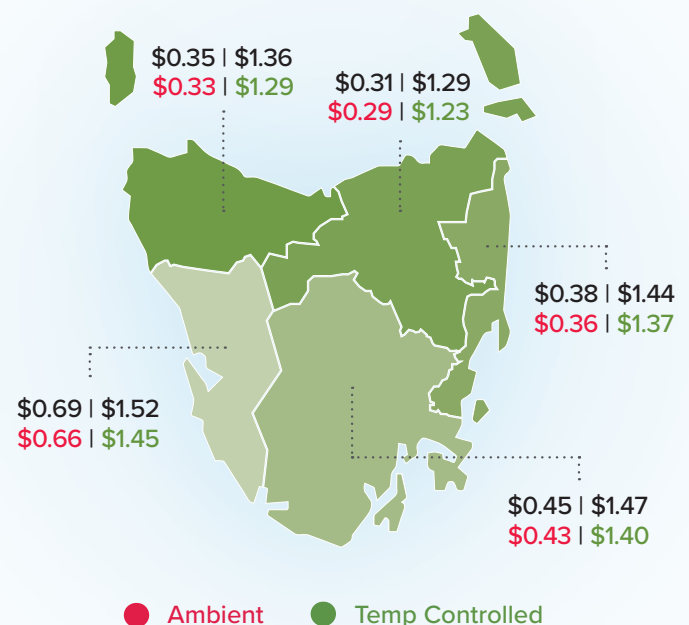
Please note: Arnotts products are subject to different service fee arrangements.

## Transport

Due to increasing costs the current Transport Carton rate will be increased by 5% effective 30 October 2023. Shown below are the updated rates, in black:

### Transport Rates

(Base rate per carton excluding fuel surcharge and GST)  
**Effective 30th October 2023**



Transport rate subject to annual review.

King & Flinders Island exclude shipping costs.

## Who to contact with any queries.

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